UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

Date of Report (Date of earliest event reported): October 4, 2018

ACTUANT CORPORATION

(Exact name of Registrant as specified in its charter)

Wisconsin (State or other jurisdiction of incorporation)

1-11288 (Commission File Number)

39-0168610 (I.R.S. Employer Identification No.)

N86 W12500 WESTBROOK CROSSING MENOMONEE FALLS, WISCONSIN 53051

Mailing address: P.O. Box 3241, Milwaukee, Wisconsin 53201 (Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: (262) 293-1500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 2.02 Results of Operations and Financial Condition.

On October 4, 2018, Actuant Corporation (the "Company") issued a press release providing additional details of its previously announced segment reorganization, including certain unaudited historical financial results for both the Company's current and previous reportable segments, referenced in conjunction with the Company's September 26, 2018 report of its results of operations for the fourth quarter ended August 31, 2018. A copy of the press release providing additional details of the segment reorganization is attached as Exhibit 99.1 to this report on Form 8-K.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 Press Release of the Company dated October 4, 2018.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

ACTUANT CORPORATION (Registrant)

Date: October 5, 2018

By: <u>/s/ Fabrizio Rasetti</u>
Fabrizio Rasetti
Executive Vice President, General Counsel
and Secretary

Actuant Provides Details of Business Segment Realignment

MILWAUKEE--(BUSINESS WIRE)--October 4, 2018--As previously announced, Actuant Corporation (the "Company") has realigned its financial reporting segments. The change is effective for the Company's fourth quarter of 2018. The realignment reflects changes in the operating structure of the Company with the combination of the Company's tools and services business and all OEM-related businesses into two operating segments: Industrial Tools & Services ("IT&S") and Engineered Components & Systems ("EC&S"), respectively.

The IT&S segment results from the consolidation of the former Industrial segment, excluding the Precision-Hayes business, with the Hydratight and Mirage businesses from the former Energy segment. The new segment concentrates on product sales and service as well as rental capabilities. Executive Vice President Jeff Schmaling will lead the segment.

The EC&S segment is comprised of the former Engineered Solutions segment and now includes the Precision-Hayes business and the former Energy segment businesses, Cortland and Viking (which was divested in the second quarter of Fiscal 2018). The segment is focused on highly engineered components for transportation, agricultural, construction and other vertical markets and will be led by Executive Vice President, Roger Roundhouse.

In addition, the Company's reportable product lines are being reorganized into the following structure: IT&S product lines - Product and Service & Rental; and EC&S product lines - On-Highway; Agriculture, Off-Highway and Other; Rope & Cable Solutions; Concrete Tensioning; and Off-Shore Mooring (divested in connection with the sale of the Viking business). The product line reporting change is also effective for the Company's fourth quarter of 2018.

For comparative purposes, the Company has included as an attachment to this release certain unaudited historical financial results for both the new and prior segment and product line reporting. The updated segment presentation will be reflected in the Company's forthcoming Annual Report on Form 10-K. The segment and product line reorganizations do not impact the Company's audited consolidated financial statements.

About Actuant Corporation

Actuant Corporation is a diversified industrial company serving customers from operations in more than 30 countries. The Actuant businesses are leaders in a broad array of niche markets including branded hydraulic tools and solutions; specialized products and services for energy markets and highly engineered position and motion control systems. The Company was founded in 1910 and is headquartered in Menomonee Falls, Wisconsin. Actuant trades on the NYSE under the symbol ATU. For further information on Actuant and its businesses, visit the Company's website at www.actuant.com.

(tables follow)

NEW REPORTING STRUCTURE				FORMER REPORTING STRUCTURE			
	FISCAL	FISCAL	FISCAL		FISCAL	FISCAL	FISCAL
	2016	2017	2018		2016	2017	2018
SALES				SALES			
INDUSTRIAL TOOLS & SERVICES SEGMENT	\$ 588,207	\$ 552,582	\$ 591,085	INDUSTRIAL SEGMENT	\$ 359,817	\$ 379,755	\$ 415,897
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	561,203	543,202	591,526	ENERGY SEGMENT	392,731	309,594	303,144
TOTAL	\$1,149,410	\$1,095,784	\$1,182,611	ENGINEERED SOLUTIONS SEGMENT	396,862	406,435	463,570
				TOTAL	\$1,149,410	\$1,095,784	\$1,182,611
OPERATING PROFIT (LOSS)				OPERATING PROFIT (LOSS)			
INDUSTRIAL TOOLS & SERVICES SEGMENT	\$ 123,809	\$ 98,377	\$ 103,718	INDUSTRIAL SEGMENT	\$ 82,929	\$ 86,623	\$ 90,396
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	11,173	8,501	24,787	ENERGY SEGMENT	38,851	(99)	12,340
CORPORATE / GENERAL	(29,025)	(25,123)	(24,404)	ENGINEERED SOLUTIONS SEGMENT	13,187	20,359	25,698
ADJUSTED OPERATING PROFIT	\$ 105,957	\$ 81,755	\$ 104,101	CORPORATE / GENERAL	(29,010)	(25,128)	(24,333)
IMPAIRMENT & DIVESTITURE CHARGES	(186,511)	(116,979)	(73,058)	ADJUSTED OPERATING PROFIT	\$ 105,957	\$ 81,755	\$ 104,101
RESTRUCTURING CHARGES	(14,571)	(7,228)	(12,845)	IMPAIRMENT & DIVESTITURE CHARGES	(186,511)	(116,979)	(73,058)
LOSS ON SALE OF PRODUCT LINE DIVESTITURE	(5,092)	-	-	RESTRUCTURING CHARGES	(14,571)	(7,228)	(12,845)
DIRECTOR & OFFICER TRANSITION CHARGES	-	(7,784)	-	LOSS ON SALE OF PRODUCT LINE DIVESTITURE	(5,092)	-	-
OPERATING PROFIT (LOSS)	\$ (100,217)	\$ (50,236)	\$ 18,198	DIRECTOR & OFFICER TRANSITION CHARGES	-	(7,784)	-
				OPERATING PROFIT (LOSS)	\$ (100,217)	\$ (50,236)	\$ 18,198
A DAY OTHER ADDRESS AT THE ACT OF A COURT OF				AD MIGRED OPEN ATING PROFIT AV			·
ADJUSTED OPERATING PROFIT %	21.00	17.00/	17.50/	ADJUSTED OPERATING PROFIT %	22.00/	22.00/	21.70/
INDUSTRIAL TOOLS & SERVICES SEGMENT ENGINEERED COMPONENTS & SYSTEMS SEGMENT	21.0%			INDUSTRIAL SEGMENT ENERGY SEGMENT	23.0% 9.9%		
ADJUSTED OPERATING PROFIT %	9.2%				3.3%		
ADJUSTED OF ERATING FROFTI /0	9.27	0 7.570	0.070	ADJUSTED OPERATING PROFIT %	9.2%		
TINKED A				EDITO			
EBITDA	e 127.022	e 111.007	e 110.210	EBITDA DIDLIGTBLAL GEGMENT	e 00.050	0.2707	e 00.271
INDUSTRIAL TOOLS & SERVICES SEGMENT		\$ 111,097		INDUSTRIAL SEGMENT	\$ 90,858	,	
ENGINEERED COMPONENTS & SYSTEMS SEGMENT CORPORATE / GENERAL	42,092 (27,640)	34,911 (23,896)	48,478 (22,366)	ENERGY SEGMENT ENGINEERED SOLUTIONS SEGMENT	59,852 29,154	16,826 34,807	28,938 40,619
ADJUSTED EBITDA	\$ 152,375	\$ 122,112	\$ 145,430	CORPORATE / GENERAL	(27,489)	(23,228)	
IMPAIRMENT & DIVESTITURE CHARGES	, , , , , , , ,			ADJUSTED EBITDA		\$ 122,112	(22,498)
RESTRUCTURING CHARGES	(186,511) (14,571)	(116,979) (7,228)	(73,058)	IMPAIRMENT & DIVESTITURE CHARGES	\$ 152,375 (186,511)	(116,979)	(73,058)
LOSS ON SALE OF PRODUCT LINE DIVESTITURE	(5,092)	(7,220)	(12,845)	RESTRUCTURING CHARGES	(14,571)	(7,228)	(12,845)
DIRECTOR & OFFICER TRANSITION CHARGES	(3,092)	(7,784)	-	LOSS ON SALE OF PRODUCT LINE DIVESTITURE		(7,226)	(12,643)
EBITDA	\$ (53,799)	\$ (9,879)	\$ 59,527	DIRECTOR & OFFICER TRANSITION CHARGES	(3,092)	(7,784)	-
EBITDA	\$ (33,199)	3 (9,079)	\$ 39,321	EBITDA	\$ (53,799)	\$ (9,879)	\$ 59,527
				EBIIDA	\$ (33,799)	3 (9,879)	\$ 39,321
ADJUSTED EBITDA %				ADJUSTED EBITDA %			
INDUSTRIAL TOOLS & SERVICES SEGMENT	23.4%			INDUSTRIAL SEGMENT	25.3%		
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	7.5%				15.2%		
ADJUSTED EBITDA %	13.3%	6 11.1%	12.3%		7.3%		
				ADJUSTED EBITDA %	13.3%	11.1%	12.3%
DEPRECIATION & AMORTIZATION				DEPRECIATION & AMORTIZATION			
INDUSTRIAL TOOLS & SERVICES SEGMENT	\$ 14,999	\$ 15,026		INDUSTRIAL SEGMENT	\$ 8,175	\$ 7,583	\$ 7,710
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	31,030	26,072	23,423	ENERGY SEGMENT	21,944	18,943	16,652
CORPORATE / GENERAL	1,748	2,012	1,984	ENGINEERED SOLUTIONS SEGMENT	15,910	14,572	14,362
TOTAL DEPRECIATION & AMORTIZATION	\$ 47,777	\$ 43,110	\$ 40,708	CORPORATE / GENERAL	1,748	2,012	1,984
		-	· ——	TOTAL DEPRECIATION & AMORTIZATION	\$ 47,777	\$ 43,110	\$ 40,708

NET SALES BY PRODUCT LINE

NIEW	REPORTING	CTDUCTUDE

CODMED	DEDODERIC	OWNEROWED
RORMER	REPORTING	STRUCTURE

			FORMER REPORTING STRUCTURE				
FISCAL	FISCAL	FISCAL		I	FISCAL	FISCAL	FISCAL
2016	2017	2018			2016	2017	2018
			INDUSTRIAL SEGMENT				
\$ 400,780	\$ 396,381	439,405	INDUSTRIAL TOOLS	\$	314,832 \$	335,569 \$	369,546
187,427	156,201	151,680	HEAVY LIFTING TECHNOLOGY		44,985	44,186	46,351
			ENERGY SEGMENT				
209,575	215,831	248,083	ENERGY MAINTENANCE & INTEGRITY		278,881	225,716	224,386
187,287	190,604	215,487	OTHER ENERGY SOLUTIONS		113,850	83,878	78,758
73,813	65,169	76,011					
50,491	52,889	49,198	ENGINEERED SOLUTIONS SEGMENT				
40,037	18,709	2,747	ON-HIGHWAY		209,575	215,831	248,083
			AGRICULTURE, OFF-HIGHWAY AND OTHER		187,287	190,604	215,487
\$ 1,149,410	\$ 1,095,784	\$ 1,182,611	•				
			TOTAL	\$	1,149,410 \$	1,095,784	1,182,611
	\$ 400,780 187,427 209,575 187,287 73,813 50,491 40,037	2016 2017 \$ 400,780 \$ 396,381 \$ 187,427 156,201 209,575 215,831 187,287 190,604 73,813 65,169 50,491 52,889 40,037 18,709	2016 2017 2018 \$ 400,780 \$ 396,381 \$ 439,405 187,427 156,201 151,680 209,575 215,831 248,083 187,287 190,604 215,487 215,487 215,487 23,431 248,083 248,083 187,287 25,487 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,083 248,	NDUSTRIAL SEGMENT S 400,780 \$ 396,381 \$ 439,405 INDUSTRIAL TOOLS 187,427 156,201 151,680 HEAVY LIFTING TECHNOLOGY	INDUSTRIAL SEGMENT S 400,780 \$ 396,381 \$ 439,405 INDUSTRIAL TOOLS S 187,427 156,201 151,680 HEAVY LIFTING TECHNOLOGY ENERGY SEGMENT 209,575 215,831 248,083 ENERGY MAINTENANCE & INTEGRITY 187,287 190,604 215,487 OTHER ENERGY SOLUTIONS 73,813 65,169 76,011 50,491 52,889 49,198 ENGINEERED SOLUTIONS SEGMENT 40,037 18,709 2,747 ON-HIGHWAY AGRICULTURE, OFF-HIGHWAY AND OTHER S 1,149,410 \$ 1,095,784 \$ 1,182,611	FISCAL 2016 FISCAL 2017 FISCAL 2018 FISCAL 2016 **TOP CONTROL	FISCAL 2016 FISCAL 2017 FISCAL 2018 FISCAL 2016 2017 NDUSTRIAL SEGMENT S 400,780 \$ 396,381 \$ 439,405 INDUSTRIAL TOOLS \$ 314,832 \$ 335,569 \$ 187,427 156,201 151,680 HEAVY LIFTING TECHNOLOGY \$ 44,985 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 44,186 \$ 4

NEW REPORTING STRUCTURE			FISCAL 20	16		FORMER REPORTING STRUC			FISCAL 20	16	
	Q1	Q2	Q3	Q4	TOTAL		Q1	Q2	Q3	Q4	TOTAL
SALES			-	_		SALES	_	_	-	_	
INDUSTRIAL TOOLS & SERVICES SEGMENT	0154500	¢ 120 011	0156 210	0140 (0)	e 500 207	INDUSTRIAL SEGMENT	¢ 00 070	¢ 01 100	e 05.750	e 04.000	0 250 017
SEGMEN I ENGINEERED COMPONENTS &	\$154,500	\$ 128,811	\$156,210	\$148,686	\$ 588,207	ENERGY SEGMENT	\$ 88,870	\$ 81,188	\$ 95,750	\$ 94,009	\$ 359,817
SYSTEMS SEGMENT	150,511	134,478	149,131	127,083	561,203		113,764	86,225	101,300	91,442	392,731
TOTAL						ENGINEERED SOLUTIONS					
	\$305,011	\$ 263,289	\$305,341	\$275,769	\$1,149,410	SEGMENT	102,377	95,876	108,291	90,318	396,862
						TOTAL	\$305,011	\$ 263,289	\$305,341	\$275,769	\$1,149,410
OBED ATING BROKET (LOSS)						OPED ATING PROFIT (LOSS)					
OPERATING PROFIT (LOSS) INDUSTRIAL TOOLS & SERVICES						OPERATING PROFIT (LOSS) INDUSTRIAL SEGMENT					
SEGMENT	\$ 32,390	\$ 23,938	\$ 35,420	\$ 32,061	\$ 123,809	III DOGITALIE DEGINEIVI	\$ 21,263	\$ 17,003	\$ 22,519	\$ 22,144	\$ 82,929
ENGINEERED COMPONENTS &						ENERGY SEGMENT					
SYSTEMS SEGMENT CORPORATE / GENERAL	5,934	968	4,320	(49)	11,173	ENGINEERED COLUTIONS	12,124	5,348	12,438	8,941	38,851
CORPORATE / GENERAL	(8,573)	(6,928)	(7,901)	(5,623)	(29,025)	ENGINEERED SOLUTIONS SEGMENT	4,937	2,555	4,768	927	13,187
ADJUSTED OPERATING PROFIT	\$ 29,751	\$ 17,978	\$ 31,839	\$ 26,389	\$ 105,957	CORPORATE / GENERAL	(8,573)	(6,928)	(7,886)	(5,623)	(29,010)
IMPAIRMENT & DIVESTITURE						ADJUSTED OPERATING			_		
CHARGES DESTRUCTURING CHARGES	-	(186,511)	-	-	(186,511)	PROFIT	\$ 29,751	\$ 17,978	\$ 31,839	\$ 26,389	\$ 105,957
RESTRUCTURING CHARGES	(4,380)	(3,582)	(3,496)	(3,113)	(14,571)	IMPAIRMENT & DIVESTITURE CHARGES	_	(186,511)	_	_	(186,511)
LOSS ON SALE OF PRODUCT	(1,000)	(=,=,=)	(=,)	(=,===)	(- ',-',-')	RESTRUCTURING CHARGES		(,)			(,)
LINE DIVESTITURE				(5,092)	(5,092)		(4,380)	(3,582)	(3,496)	(3,113)	(14,571)
OPERATING PROFIT (LOSS)	\$ 25,371	\$(172,115)	\$ 28,343	\$ 18,184	\$ (100,217)	LOSS ON SALE OF PRODUCT LINE DIVESTITURE				(5,092)	(5,092)
	\$ 25,571	\$(172,113)	\$ 20,545	J 10,104	\$ (100,217)	OPERATING PROFIT (LOSS)	\$ 25,371	\$(172,115)	\$ 28,343	\$ 18,184	\$ (100,217)
						OI ERATING I ROITI (LOSS)	\$ 23,371	\$(172,113)	\$ 20,343	3 10,104	\$ (100,217)
ADJUSTED OPERATING PROFIT %	6					ADJUSTED OPERATING PRO	FIT %				
INDUSTRIAL TOOLS & SERVICES						INDUSTRIAL SEGMENT					
SEGMENT	21.0%	18.6%	22.7%	21.6%	21.0%		23.9%	20.9%	23.5%	23.6%	23.0%
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	3.9%	0.7%	2.9%	0.0%	2.0%	ENERGY SEGMENT	10.7%	6.2%	12.3%	9.8%	9.9%
ADJUSTED OPERATING PROFIT	5.770	0.770	2.270	0.070	2.070	ENGINEERED SOLUTIONS	10.770	0.270	12.570	2.070	,,,,,
%	9.8%	6.8%	10.4%	9.6%	9.2%	SEGMENT	4.8%	2.7%	4.4%	1.0%	3.3%
						ADJUSTED OPERATING PROFIT %	9.8%	6.8%	10.4%	9.6%	9.2%
						TROPTI /0	9.070	0.670	10.470	9.070	9.2/
EBITDA						EBITDA					
INDUSTRIAL TOOLS & SERVICES						INDUSTRIAL SEGMENT					
SEGMENT	\$ 35,766	\$ 27,131	\$ 39,101	\$ 35,925	\$ 137,923	ENERGY CECATENT	\$ 22,959	\$ 18,829	\$ 24,686	\$ 24,384	\$ 90,858
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	13,482	9,863	11,210	7,537	42,092	ENERGY SEGMENT	18,348	10,968	16,819	13,717	59,852
CORPORATE / GENERAL	,	,,,,,,,	,	.,	,	ENGINEERED SOLUTIONS	- ,-	.,	.,.	- ,	,
	(7,644)	(6,867)	(7,862)	(5,267)	(27,640)	SEGMENT	8,498	6,882	8,504	5,270	29,154
ADJUSTED EBITDA	\$ 41,604	\$ 30,127	\$ 42,449	\$ 38,195	\$ 152,375	CORPORATE / GENERAL	(8,201)	(6,552)	(7,560)	(5,176)	(27,489)
IMPAIRMENT & DIVESTITURE CHARGES	-	(186,511)	-	-	(186,511)	ADJUSTED EBITDA	\$ 41,604	\$ 30,127	\$ 42,449	\$ 38,195	\$ 152,375
RESTRUCTURING CHARGES						IMPAIRMENT &					
	(4,380)	(3,582)	(3,496)	(3,113)	(14,571)	DIVESTITURE CHARGES	-	(186,511)	-	-	(186,511)
LOSS ON SALE OF PRODUCT LINE DIVESTITURE				(5,092)	(5,092)	RESTRUCTURING CHARGES	(4,380)	(3,582)	(3,496)	(3,113)	(14,571)
EBITDA	<u>-</u>		- 	(3,092)	(3,092)	LOSS ON SALE OF PRODUCT	(4,300)	(3,362)	(3,490)	(3,113)	(14,5/1)
	\$ 37,224	\$(159,966)	\$ 38,953	\$ 29,990	\$ (53,799)	LINE DIVESTITURE	-	-	-	(5,092)	(5,092)
						EBITDA	\$ 37,224	\$(159,966)	\$ 38,953	\$ 29,990	\$ (53,799)
						ADJUSTED EBITDA %					
ADJUSTED EBITDA %						INDUSTRIAL SEGMENT	25 00/	23.2%	25.8%	25.9%	25.20
INDUSTRIAL TOOLS & SERVICES	22 107	21.107	35.007	24.207			25.8%		25 X%	75 4%	25.3%
INDUSTRIAL TOOLS & SERVICES SEGMENT	23.1%	21.1%	25.0%	24.2%	23.4%	ENERGY SEGMENT		23.270	20.070	25.570	
INDUSTRIAL TOOLS & SERVICES	23.1% 9.0%					ENERGY SEGMENT	16.1%				15.2%
INDUSTRIAL TOOLS & SERVICES SEGMENT ENGINEERED COMPONENTS &	9.0%	7.3%	7.5%	5.9%	7.5%	ENGINEERED SOLUTIONS	16.1%	12.7%	16.6%	15.0%	
INDUSTRIAL TOOLS & SERVICES SEGMENT ENGINEERED COMPONENTS & SYSTEMS SEGMENT		7.3%	7.5%	5.9%	7.5%			12.7% 7.2%	16.6% 7.9%	15.0% 5.8%	7.3%

NEW REPORTING STRUCTURE						FORMER REPORTING STRUC	CTURE				
			FISCAL 20		TOTAL			62	FISCAL 20		TOTAL
SALES	Q1	Q2	Q3	Q4	TOTAL	SALES	Q1	Q2	Q3	Q4	TOTAL
INDUSTRIAL TOOLS & SERVICES SEGMENT	\$138,628	\$130,166	\$147,224	\$ 136,564	\$ 552,582	INDUSTRIAL SEGMENT	\$ 87,290	\$ 91,648	\$100,503	\$ 100,314	\$ 379,755
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	127,165	128.703	148.203	139,131	543,202	ENERGY SEGMENT	84,646	72,884	83,480	68,584	309,594
TOTAL	\$265,793	\$258,869	\$295,427	\$ 275,695	\$1,095,784	ENGINEERED SOLUTIONS SEGMENT	93,857	94,337	111,444	106,797	406,435
		4-10,000	*****	7 272,072	***********	TOTAL	\$265,793	\$258,869	\$295,427	\$ 275,695	\$1,095,784
OPERATING PROFIT (LOSS)						OPERATING PROFIT (LOSS)					
INDUSTRIAL TOOLS & SERVICES SEGMENT	\$ 27,090	\$ 21,583	\$ 27,550	\$ 22,154	\$ 98,377	INDUSTRIAL SEGMENT	\$ 19,491	\$ 19,037	\$ 24,019	\$ 24,076	\$ 86,623
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	(1,436)	89	5,539	4,309	8,501	ENERGY SEGMENT	3,328	(647)	895	(3,675)	(99)
CORPORATE / GENERAL	(6,451)	(6,372)	(5,373)	(6,928)	(25,123)	ENGINEERED SOLUTIONS SEGMENT	2,834	3,282	8,174	6,069	20,359
ADJUSTED OPERATING PROFIT IMPAIRMENT & DIVESTITURE	\$ 19,203	\$ 15,300	\$ 27,716	\$ 19,535	\$ 81,755	CORPORATE / GENERAL ADJUSTED OPERATING	(6,450)	(6,372)	(5,372)	(6,935)	(25,128)
CHARGES RESTRUCTURING CHARGES	-	-	-	(116,979)	(116,979)	PROFIT IMPAIRMENT &	\$ 19,203	\$ 15,300	\$ 27,716	\$ 19,535	\$ 81,755
DIRECTOR & OFFICER	(2,948)	(2,101)	(384)	(1,795)	(7,228)	DIVESTITURE CHARGES RESTRUCTURING CHARGES	-	-	-	(116,979)	(116,979)
TRANSITION CHARGES OPERATING PROFIT (LOSS)	(7,784)				(7,784)	DIRECTOR & OFFICER	(2,948)	(2,101)	(384)	(1,795)	(7,228)
OPERATING PROFIT (LOSS)	\$ 8,471	\$ 13,199	\$ 27,332	\$ (99,239)	\$ (50,236)	TRANSITION CHARGES	(7,784)	-			(7,784)
						OPERATING PROFIT (LOSS)	\$ 8,471	\$ 13,199	\$ 27,332	\$ (99,239)	\$ (50,236)
ADJUSTED OPERATING PROFIT %						ADJUSTED OPERATING PRO	FIT %				
INDUSTRIAL TOOLS & SERVICES SEGMENT	19.5%	16.6%	18.7%	16.2%	17.8%	INDUSTRIAL SEGMENT	22.3%	20.8%	23.9%	24.0%	22.8%
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	-1.1%	0.1%	3.7%	3.1%	1.6%	ENERGY SEGMENT	3.9%	-0.9%	1.1%	-5.4%	0.0%
ADJUSTED OPERATING PROFIT %	7.2%	5.9%	9.4%	7.1%	7.5%	ENGINEERED SOLUTIONS SEGMENT	3.0%	3.5%	7.3%	5.7%	5.0%
						ADJUSTED OPERATING PROFIT %	7.2%	5.9%	9.4%	7.1%	7.5%
EBITDA INDUSTRIAL TOOLS & SERVICES SEGMENT	\$ 31,571	\$ 24.439	\$ 30,103	\$ 24,984	\$ 111.097	EBITDA INDUSTRIAL SEGMENT	\$ 21,217	\$ 21,064	\$ 25,575	\$ 25,851	\$ 93,707
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	4,608	6,832	12,402	11,069	34,911	ENERGY SEGMENT	9,108	2,943	4,633	142	16,826
CORPORATE / GENERAL	(5,452)	(5,833)	(5,449)	(7,163)	(23,896)	ENGINEERED SOLUTIONS SEGMENT	6,281	7,277	11,716	9,533	34,807
ADJUSTED EBITDA	\$ 30,727	\$ 25,438	\$ 37,056	\$ 28,890	\$ 122,112	CORPORATE / GENERAL	(5,879)	(5,846)	(4,868)	(6,636)	(23,228)
IMPAIRMENT & DIVESTITURE CHARGES	_	_	_	(116,979)	(116,979)	ADJUSTED EBITDA	\$ 30.727	\$ 25.438	\$ 37.056	\$ 28,890	\$ 122,112
RESTRUCTURING CHARGES	(2,948)	(2,101)	(384)	(1,795)	(7,228)	IMPAIRMENT & DIVESTITURE CHARGES	_	-	_	(116,979)	(116,979)
DIRECTOR & OFFICER TRANSITION CHARGES	(7,784)	-	-	-	(7,784)	RESTRUCTURING CHARGES	(2,948)	(2,101)	(384)	(1,795)	(7,228)
EBITDA	\$ 19,995	\$ 23,337	\$ 36,672	\$ (89,884)	\$ (9,879)	DIRECTOR & OFFICER TRANSITION CHARGES	(7,784)		_		(7,784)
	• 13,335	\$ 23,337	\$ 50,072	+ (05,001)	\$ (5,075)	EBITDA	\$ 19,995	\$ 23,337	\$ 36,672	\$ (89,884)	\$ (9,879)
ADDICTED EDITE A 0/						ADHICTED EDITED 4 0/					
ADJUSTED EBITDA % INDUSTRIAL TOOLS & SERVICES	22.80/	10.00/	20.49/	10.20/	20.19/	ADJUSTED EBITDA % INDUSTRIAL SEGMENT	24.20/	22.00/	25.40/	25.00/	24.70/
SEGMENT ENGINEERED COMPONENTS & SYSTEMS SEGMENT	22.8%					ENERGY SEGMENT	24.3%				24.7%
ADJUSTED EBITDA %	3.6%					ENGINEERED SOLUTIONS	10.8%				5.4%
	11.6%				11.1%	SEGMENT ADJUSTED EBITDA %	6.7% 11.6%				8.6% 11.1%
NOTE: The total of the individual quarte	rs may not e	qual the annu	iai total due t	o rounding							

			FISCAL 20	18						FISCAL 20	18	
	Q1	Q2	Q3	Q4	ТОТ	ΓAL		Q1	Q2	Q3	Q4	TOTAL
SALES							SALES					
INDUSTRIAL TOOLS & SERVICES SEGMENT	\$141,991	\$136,986	\$158,735	\$153,373	\$ 591.	.085	INDUSTRIAL SEGMENT	\$ 96,916	\$ 99,081	\$108,297	\$111,603	\$ 415,897
ENGINEERED COMPONENTS &	Ψ1.1,>>1	ψ150,500	Ψ120,722	ψ100,070	ψ <i>υ</i> , τ,	,002	ENERGY SEGMENT	\$ 70,710	\$ 77,001	Ψ100,2>7	Ψ111,000	0 112,027
SYSTEMS SEGMENT	146,964	138,179	158,361	148,022	591	,526		75,841	65,992	83,857	77,454	303,144
TOTAL	\$288,955	\$275,165	\$317,096	\$301,395	\$1,182	611	ENGINEERED SOLUTIONS SEGMENT	116,198	110,092	124,942	112,338	463,570
	Ψ200,733	Ψ273,103	Ψ517,070	\$501,575	\$1,102	,,011	TOTAL	\$288,955	\$275,165	\$317,096	\$301.395	\$1.182.611
								9200,700	9270,100	\$517,050	\$201,575	\$1,102,011
OPERATING PROFIT (LOSS)							OPERATING PROFIT					
DADAGE CONTRACTOR							(LOSS)					
INDUSTRIAL TOOLS & SERVICES SEGMENT	\$ 22,218	\$ 20,510	\$ 32,206	\$ 28,783	\$ 103.	.718	INDUSTRIAL SEGMENT	\$ 19,482	\$ 18,493	\$ 25,845	\$ 26,576	\$ 90,396
ENGINEERED COMPONENTS &	ψ 22,210	ψ 20,010	\$ 52,200	J 20,703	Ų 105	,,,10	ENERGY SEGMENT	0 17,102	Ų 10,175	ψ 20,0 io	ψ 20,570	0 ,0,5,0
SYSTEMS SEGMENT	5,107	1,177	9,714	8,789	24	,787	ENVOLUEEDED GOLVIERONG	1,224	747	7,033	3,336	12,340
CORPORATE / GENERAL	(6,023)	(4,827)	(8,149)	(5,404)	(24	,404)	ENGINEERED SOLUTIONS SEGMENT	6,618	2,409	9,039	7,633	25,698
ADJUSTED OPERATING PROFIT	\$ 21,302	\$ 16,860	\$ 33,771	\$ 32,168		,101	CORPORATE / GENERAL	(6,022)	(4,789)	(8,146)	(5,377)	(24,333
IMPAIRMENT & DIVESTITURE							ADJUSTED OPERATING					
CHARGES PESTRUCTURBUS CHARGES	-	(2,987)	-	(70,071)	(73	,058)	PROFIT	\$ 21,302	\$ 16,860	\$ 33,771	\$ 32,168	\$ 104,101
RESTRUCTURING CHARGES	(6,629)	(4,284)	(1,186)	(746)	(12	,845)	IMPAIRMENT & DIVESTITURE CHARGES	_	(2,987)	_	(70,071)	(73,058
OPERATING PROFIT (LOSS)							RESTRUCTURING		,			
	\$ 14,673	\$ 9,589	\$ 32,585	\$ (38,649)	\$ 18	,198	CHARGES	(6,629)	(4,284)	(1,186)	(746)	(12,845
							OPERATING PROFIT (LOSS)	\$ 14,673	\$ 9,589	\$ 32,585	\$ (38,649)	\$ 18,198
							(LO33)	\$ 14,073	\$ 9,369	\$ 32,363	\$ (36,049)	3 10,190
ADJUSTED OPERATING PROFIT %							ADJUSTED OPERATING					
							PROFIT %					
INDUSTRIAL TOOLS & SERVICES SEGMENT	15.6%	15.0%	20.3%	18.8%		17.5%	INDUSTRIAL SEGMENT	20.1%	18.7%	23.9%	23.8%	21.7
ENGINEERED COMPONENTS &	15.070	15.070	20.570	10.070		17.570	ENERGY SEGMENT	20.170	10.770	23.770	25.070	21.7
SYSTEMS SEGMENT	3.5%	0.9%	6.1%	5.9%		4.2%		1.6%	1.1%	8.4%	4.3%	4.1
ADJUSTED OPERATING PROFIT %	7.4%	6.1%	10.7%	10.7%		8.8%	ENGINEERED SOLUTIONS SEGMENT	5.7%	2.2%	7.2%	6.8%	5.5
	7.470	0.170	10.770	10.770		0.070	ADJUSTED OPERATING	5.770	2.2/(7.270	0.070	5.5
							PROFIT %	7.4%	6.1%	10.7%	10.7%	8.8
EBITDA							EBITDA					
INDUSTRIAL TOOLS & SERVICES							INDUSTRIAL SEGMENT					
	\$ 25,567	\$ 24,594	\$ 36,394	\$ 32,763	\$ 119	,318		\$ 21,202	\$ 21,034	\$ 27,823	\$ 28,312	\$ 98,371
ENGINEERED COMPONENTS & SYSTEMS SEGMENT	11,004	7,267	15,093	15,114	10	,478	ENERGY SEGMENT	5,125	4,533	11,554	7,726	28,938
CORPORATE / GENERAL	11,004	7,207	15,095	13,114	40	,476	ENGINEERED SOLUTIONS	3,123	4,333	11,554	7,720	20,930
	(5,508)	(5,073)	(7,113)	(4,672)	(22	,366)	SEGMENT	10,254	6,020	12,566	11,779	40,619
	\$ 31,063	\$ 26,788	\$ 44,374	\$ 43,205	\$ 145	,430	CORPORATE / GENERAL	(5,518)	(4,799)	(7,569)	(4,612)	(22,498
IMPAIRMENT & DIVESTITURE CHARGES	_	(2,987)	_	(70,071)	(73	,058)	ADJUSTED EBITDA	\$ 31,063	\$ 26,788	\$ 44 374	\$ 43,205	\$ 145,430
RESTRUCTURING CHARGES		(2,707)		(70,071)	(75	,050)	IMPAIRMENT &	ψ 51,005	\$ 20,700	Ψ 11,571	Ψ 13,203	Ψ 115,150
	(6,629)	(4,284)	(1,186)	(746)	(12	,845)	DIVESTITURE CHARGES	-	(2,987)	-	(70,071)	(73,058
EBITDA	\$ 24.434	\$ 19,517	¢ /2 100	\$ (27.612)	\$ 50	527	RESTRUCTURING CHARGES	(6,629)	(4,284)	(1,186)	(746)	(12,845
	5 24,434	\$ 19,517	3 43,188	\$ (27,012)	J 39	,321						
							EBITDA	\$ 24,434	\$ 19,517	\$ 43,188	\$ (27,612)	\$ 59,527
ADJUSTED EBITDA %							ADJUSTED EBITDA %					
INDUSTRIAL TOOLS & SERVICES							INDUSTRIAL SEGMENT					
SEGMENT	18.0%	18.0%	22.9%	21.4%		20.2%	obombili	21.9%	21.2%	25.7%	25.4%	23.7
ENGINEERED COMPONENTS &	7.50	E 201	0.597	10.307		0.207	ENERGY SEGMENT	C 001	C 001	12.007	10.007	0.5
SYSTEMS SEGMENT	7.5%	5.3%	9.5%	10.2%	'	8.2%	ENGINEERED SOLUTIONS	6.8%	6.9%	13.8%	10.0%	9.5
ADJUSTED EBITDA %												
ADJUSTED EBITDA %	10.8%	9.7%	14.0%	14.3%		12.3%	SEGMENT	8.8%	5.5%	10.1%	10.5%	8.8

NET SALES BY PRODUCT LINE

NEW	DEDODT	TNC C	TRUCTURE

FORMER REPORTING STRUCTURE

TET THE OTTE OF THE CITE						TOTAL TELEFORT TO STREET CHE					
		F	FISCAL 2	016				F	FISCAL 20	16	
	Q1	Q2	Q3	Q4	TOTAL		Q1	Q2	Q3	Q4	TOTAL
INDUSTRIAL TOOLS & SERVICES SEGME	ENT					INDUSTRIAL SEGMENT					
PRODUCT	\$ 92,975	\$ 90,362	\$109,490	\$107,953	\$ 400,780	INDUSTRIAL TOOLS	\$ 79,733	\$ 72,095	\$ 81,770	\$ 81,234	\$ 314,832
SERVICE & RENTAL	61,525	38,449	46,720	40,733	187,427	HEAVY LIFTING TECHNOLOGY	9,137	9,093	13,980	12,775	44,985
ENGINEERED COMPONENTS & SYSTEMS	S SEGMENT					ENERGY SEGMENT					
ON-HIGHWAY	54,075	49,434	58,440	47,626	209,575	ENERGY MAINTENANCE & INTEGRITY	78,835	58,551	73,377	68,118	278,881
AGRICULTURE, OFF-HIGHWAY AND						OTHER ENERGY SOLUTIONS					
OTHER	48,302	46,442	49,851	42,692	187,287		34,929	27,674	27,923	23,324	113,850
ROPE & CABLE SOLUTIONS	22,391	15,938	18,231	17,253	73,813						
CONCRETE TENSIONING	13,205	10,928	12,917	13,441	50,491	ENGINEERED SOLUTIONS SEGMENT					
OFF-SHORE MOORING	12,538	11,736	9,692	6,071	40,037	ON-HIGHWAY	54,075	49,434	58,440	47,626	209,575
						AGRICULTURE, OFF-HIGHWAY AND					
						OTHER	48,302	46,442	49,851	42,692	187,287
TOTAL	\$305,011	\$263,289	\$305,341	\$275,769	\$1,149,410						
						TOTAL	\$305,011	\$263,289	\$305,341	\$275,769	\$1,149,410
NOTE: The total of the individual quarters may	not equal the	annual to	tal due to	rounding							

NET SALES BY PRODUCT LINE

NEW REPORTING STRUCTURE	FOR
NEW REPORTING STRUCTURE	FUK

NEW REPORTING STRUCTURE						FORMER REPORTING STRUCTURE					
		F	FISCAL 2	017				Fl	SCAL 20	17	
	Q1	Q2	Q3	Q4	TOTAL		Q1	Q2	Q3	Q4	TOTAL
INDUSTRIAL TOOLS & SERVICES SEGME	NT					INDUSTRIAL SEGMENT					
PRODUCT	\$ 93,415	\$ 94,406	\$105,615	\$102,945	\$ 396,381	INDUSTRIAL TOOLS	\$ 79,039	\$ 78,679	\$ 87,404	\$ 90,447	\$ 335,569
SERVICE & RENTAL	45,213	35,760	41,609	33,619	156,201	HEAVY LIFTING TECHNOLOGY	8,251	12,969	13,099	9,867	44,186
ENGINEERED COMPONENTS & SYSTEMS	SEGMENT					ENERGY SEGMENT					
ON-HIGHWAY	51,630	50,611	57,710	55,880	215,831	ENERGY MAINTENANCE & INTEGRITY	64,821	51,590	59,905	49,400	225,716
AGRICULTURE, OFF-HIGHWAY AND						OTHER ENERGY SOLUTIONS					
OTHER	42,227	43,726	53,734	50,917	190,604		19,825	21,294	23,575	19,184	83,878
ROPE & CABLE SOLUTIONS	14,293	15,342	19,439	16,095	65,169						
CONCRETE TENSIONING	13,483	13,072	13,184	13,150	52,889	ENGINEERED SOLUTIONS SEGMENT					
OFF-SHORE MOORING	5,532	5,952	4,136	3,089	18,709	ON-HIGHWAY	51,630	50,611	57,710	55,880	215,831
						AGRICULTURE, OFF-HIGHWAY AND					
						OTHER	42,227	43,726	53,734	50,917	190,604
TOTAL	\$265,793	\$258,869	\$295,427	\$275,695	\$1,095,784						
						TOTAL	\$265,793	\$258,869	\$295,427	\$275,695	\$1,095,784
NOTE: The total of the individual quarters may	not equal th	e annual to	tal due to	rounding			,				

NET SALES BY PRODUCT LINE

NEW REPORTING STRUCTURE	
NEW REPORTING STRUCTURE	

FODMED	DEDODTING	STRUCTURE

·	·	1	FISCAL 20	18		·	FISCAL 2018					
	Q1 Q2 Q3		Q4	TOTAL		Q1	Q2	Q3	Q4	TOTAL		
INDUSTRIAL TOOLS & SERVICES SEGM	MENT					INDUSTRIAL SEGMENT						
PRODUCT	\$ 101,120	\$ 105,301	\$ 115,722	\$ 117,262	\$ 439,405	INDUSTRIAL TOOLS	\$ 84,510	\$ 87,438	\$ 98,970	\$ 98,628	\$ 369,546	
SERVICE & RENTAL	40,871	31,685	43,013	36,111	151,680	HEAVY LIFTING TECHNOLOGY	12,406	11,643	9,327	12,975	46,351	
ENGINEERED COMPONENTS & SYSTEM	MS SEGMEN	ΙΤ				ENERGY SEGMENT						
ON-HIGHWAY						ENERGY MAINTENANCE &						
	64,882	59,297	66,556	57,348	248,083	INTEGRITY	56,710	48,889	63,421	55,366	224,386	
AGRICULTURE, OFF-HIGHWAY AND						OTHER ENERGY SOLUTIONS						
OTHER	51,316	50,795	58,386	54,990	215,487		19,131	17,103	20,436	22,088	78,758	
ROPE & CABLE SOLUTIONS	16,386	17,101	20,436	22,088	76,011							
CONCRETE TENSIONING	11,635	10,984	12,983	13,596	49,198	ENGINEERED SOLUTIONS SEGMENT						
OFF-SHORE MOORING	2,745	2	-	-	2,747	ON-HIGHWAY	64,882	59,297	66,556	57,348	248,083	
						AGRICULTURE, OFF-HIGHWAY AND						
						OTHER	51,316	50,795	58,386	54,990	215,487	
TOTAL	\$ 288,955	\$ 275,165	\$ 317,096	\$ 301,395	\$ 1,182,611							
						TOTAL	\$ 288,955	\$ 275,165	\$ 317,096	\$ 301,395	\$ 1,182,611	
NOTE: The total of the individual quarters m	ay not equal	the annual	total due to	rounding								

	FISCAL 2016					FISCAL 2017					FISCAL 2018				
	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2	Q3	Q4	TOTAL
ADJUSTED EBITDA															
NET EARNINGS (LOSS) (GAAP															
MEASURE)	\$ 15,448	\$ (159,190)	\$ 21,166	\$ 17,402	\$ (105,174)	\$ 4,965	\$ 5,074	\$ 22,511	\$ (98,764)	\$ (66,213)	\$ 5,226	\$ (18,221)	\$ 29,012	\$ (37,664)	\$ (21,648)
FINANCING COSTS, NET	7,117	6,866	7,253	7,532	28,768	7,132	7,334	7,553	7,683	29,703	7,514	7,604	7,756	8,617	31,491
INCOME TAX (BENEFIT)															
EXPENSE	2,187	(20,026)	(827)	(6,504)	(25,170)	(2,998)	200	(4,029)	(9,651)	(16,478)	1,604	19,839	(3,995)	(8,472)	8,976
DEPRECIATION &															
AMORTIZATION	12,472	12,384	11,361	11,560	47,777	10,896	10,729	10,637	10,848	43,110	10,090	10,295	10,415	9,907	40,708
EBITDA	\$ 37,224	\$ (159,966)	\$ 38,953	\$ 29,990	\$ (53,799)	\$ 19,995	\$ 23,337	\$ 36,672	\$ (89,884)	\$ (9,879)	\$ 24,434	\$ 19,517	\$ 43,188	\$ (27,612)	\$ 59,527
IMPAIRMENT & OTHER															
DIVESTITURE CHARGES	-	186,511	-		186,511	-	-	-	116,979	116,979	-	2,987	-	70,071	73,058
DIRECTOR & OFFICER															
TRANSITION CHARGES	-	-	-	-	-	7,784	-	-	-	7,784	-	-	-	-	-
LOSS ON SANLO PRODUCT LINE															
DIVESTITURE	-	-	-	5,092	5,092	-	-	-	-	-	-	-	-	-	-
RESTRUCTURING CHARGES	4,380	3,582	3,496	3,113	14,571	2,948	2,101	384	1,795	7,228	6,629	4,284	1,186	746	12,845
ADJUSTED EBITDA	\$ 41,604	\$ 30,127	\$ 42,449	\$ 38,195	\$ 152,375	\$ 30,727	\$ 25,438	\$ 37,056	\$ 28,890	\$ 122,112	\$ 31,063	\$ 26,788	\$ 44,374	\$ 43,205	\$ 145,430

NOTES: The total of the individual quarters may not equal the annual total due to rounding.

EBITDA represents net earnings (loss) before financing costs, net, income tax (benefit) expense, and depreciation & amortization. EBITDA is not a calculation based upon generally accepted accounting principles (GAAP). The amounts included in the EBITDA and Adjusted EBITDA calculation, however, are derived from amounts included in the Condensed Consolidated Statements of Operations. EBITDA should not be considered as an alternative to net earnings (loss), operating profit (loss) or operating cash flows. Actuant has presented EBITDA because it regularly reviews this performance measure. In addition, EBITDA is used by many of our investors and lenders, and is presented as a convenience to them. The EBITDA measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

CONTACT: Actuant Corporation Barb Bolens VP Corporate Strategy & Investor Relations 262-293-1562