# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# Form 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 30, 2015

# **ACTUANT CORPORATION**

(Exact name of Registrant as specified in its charter)

Wisconsin (State or other jurisdiction of incorporation) 1-11288 (Commission File Number) 39-0168610 (I.R.S. Employer Identification No.)

N86 W12500 WESTBROOK CROSSING MENOMONEE FALLS, WISCONSIN 53051

Mailing address: P.O. Box 3241, Milwaukee, Wisconsin 53201 (Address of principal executive offices) (Zip code)

Registrant's telephone number, including area code: (262) 293-1500

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition.

On December 17, 2015 Actuant Corporation (the "Company") announced its results of operations for the first quarter ended November 30, 2015. A copy of the press release announcing the Company's results for the first quarter ended November 30, 2015 is attached as Exhibit 99.1 to this report on Form 8-K.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 Press Release of the Company dated December 17, 2015.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

ACTUANT CORPORATION (Registrant)

Date: December 17, 2015 By: /s/ Andrew G. Lampereur

Andrew G. Lampereur Executive Vice President and Chief Financial Officer

### Actuant Reports First Quarter Results; Updates Fiscal 2016 Guidance

MILWAUKEE--(BUSINESS WIRE)--December 17, 2015--Actuant Corporation (NYSE: ATU) today announced results for its first quarter ended November 30, 2015.

#### Highlights

- First quarter core sales were flat on a year-over-year basis (total sales excluding the impact of acquisitions, divestitures and foreign currency exchange rates) with strong Energy segment sales offsetting lower volume in the other segments. Consolidated sales were 7% below the comparable prior year quarter with the entire decline due to the stronger US dollar.
- Diluted earnings per share from continuing operations ("EPS") was \$0.31 excluding restructuring charges, compared to guidance of \$0.20-0.25 and \$0.38 in the comparable prior year period (see attached reconciliation of earnings).
- Restructuring activities are proceeding as planned with \$4.4 million of charges incurred in the first quarter related to facility exits and staffing reductions.
- Deployed approximately \$5 million on the repurchase of 0.2 million shares of common stock during the quarter.
- Updated full year sales and EPS guidance, now expected to be in the range of \$1.165-1.200 billion and \$1.25-1.40 per share, respectively (excluding previously announced \$25 million restructuring program charges).

Robert C. Arzbaecher, Chairman, President and CEO of Actuant, commented, "Our first quarter results exceeded expectations due to strong performance from the Energy segment despite the weak oil & gas environment. Sales, excluding currency headwinds, were up nominally on a year-over-year basis which was much better than projected. We saw robust activity in the maintenance-driven Hydratight business, including a large Middle East service job, which offset continued sluggish activity levels in non-energy markets such as agriculture, off-highway, and general industrial. Unfavorable segment mix and significant energy service revenue led to modestly lower incremental margins. We were pleased with first quarter cash flow which reflected improved year-over-year working capital management and lower tax payments. We have an increased confidence in full year guidance even though end-market headwinds remain and the US dollar continues to strengthen. In summary, a great way to begin the year, and I am proud and thankful for the efforts and execution of our employees that delivered these results."

#### **Consolidated Results**

Consolidated sales for the first quarter were \$305 million, 7% lower than the \$328 million in the comparable prior year quarter. Core sales were flat while foreign currency exchange rate changes reduced sales 7%. Fiscal 2016 first quarter net earnings and EPS were \$15.4 million, or \$0.26 per share, compared to \$24.7 million and \$0.38, respectively, in the comparable prior year quarter. Fiscal 2016 first quarter earnings included restructuring charges of \$4.4 million (\$3.2 million or \$0.05 per share, after tax). Excluding these charges, EPS for the first quarter of fiscal 2016 was \$0.31 (see attached reconciliation of earnings).

## Segment Results

### Industrial Segment

(US \$ in millions)

	November 3	November 30,				
	2015	2014				
Sales	\$88.9	\$102.4				
Operating Profit	\$20.6	\$26.7				
Adjusted Operating Profit (1)	\$21.3	\$26.7				
Adjusted Operating Profit %(1)	23.9%	26.1%				

Three Months Ended

Three Months Ended

First quarter fiscal 2016 Industrial segment sales were \$89 million, 13% lower than the prior year. Unfavorable currency translation was a 4% headwind while core sales declined 9%. Lower industrial tool demand globally, most notably in North America and Asia, reflects the increased sluggishness in industrial end markets, weak mining and energy activity levels, as well as tight customer cost and inventory management. Integrated solutions also experienced a year-over-year decline in sales as customer spending on large projects continues to be cautious due to economic uncertainty. First quarter adjusted operating profit margin of 23.9% was in line with expectations given the volume decline and unfavorable sales mix.

#### Energy Segment

(US \$ in millions)

	November 30	November 30,				
	2015	2014				
Sales	\$113.8	\$111.5				
Operating Profit	\$10.1	\$12.4				
Adjusted Operating Profit (2)	\$12.1	\$12.4				
Adjusted Operating Profit %(2)	10.7%	11.2%				

 $<sup>^{(2)}\,\</sup>mathrm{Excludes}$  first quarter 2016 restructuring charges of \$2.0 million

Fiscal 2016 first quarter Energy segment sales increased 2% year-over-year to \$114 million. Excluding the 11% unfavorable impact of the stronger US dollar, core sales increased 13% compared to the prior year. Hydratight's sales increased significantly, both sequentially and year-over-year, due to higher maintenance activity, including a sizable Middle East refinery turnaround, along with solid demand for North American service work. Cortland's sales also increased due to higher demand in the energy, marine, defense and medical markets. Viking revenues declined substantially, as anticipated, with the wind-down of large projects in Australia, and continued weak offshore drilling levels. First quarter Energy segment adjusted operating profit margin improved sequentially, but was modestly below prior year levels due primarily to unfavorable sales mix resulting from significant service revenue growth coupled with lower Viking rental revenue.

 $<sup>^{(1)}</sup>$ Excludes first quarter 2016 restructuring charges of \$0.7 million

Three Months Ended

	November 30	),
	2015	2014
Sales	\$102.4	\$113.8
Operating Profit	\$3.5	\$6.3
Adjusted Operating Profit (3)	\$4.9	\$6.3
Adjusted Operating Profit %(3)	4.8%	5.5%

<sup>(3)</sup> Excludes first quarter 2016 restructuring charges of \$1.4 million

First quarter fiscal 2016 Engineered Solutions segment sales were \$102 million, 10% below the prior year. Excluding the 7% decline from the stronger US dollar, core sales were down 3% year-over-year, but improved sequentially from the fiscal 2015 fourth quarter. Fiscal 2016 sales reflect growth in both the European truck and automotive convertible top markets. However, agriculture and off-highway equipment sales continue to be impacted by low end-user demand as well as OEM destocking efforts. First quarter adjusted operating profit margin improved sequentially from the fourth quarter, but declined year-over-year due to lower sales and significantly reduced absorption on the lower production volumes.

#### Corporate and Income Taxes

Corporate expenses (excluding restructuring costs) for the first quarter of fiscal 2016 were \$8.6 million, or \$1.4 million higher than the comparable prior year period due primarily to higher variable compensation, consulting and recruiting expenses. Excluding the tax benefit on restructuring charges, the effective income tax rate of approximately 15% for the first quarter of fiscal 2016 was in line with expectations, but lower than the prior year due to the benefit of certain tax reduction initiatives.

#### Financial Position

Net debt at November 30, 2015 was \$416 million (total debt of \$588 million less \$172 million of cash), approximately \$3 million lower than fiscal year end. During the quarter, approximately \$5 million of cash was used to repurchase shares of common stock and \$2 million for the annual dividend. Strong cash flow and the \$6 million unfavorable impact of foreign currency exchange rate movements on cash also impacted the Company's net debt position. At November 30, 2015, the Company had net debt to EBITDA leverage of 2.3x for bank reporting purposes.

#### Outlook

Arzbaecher continued, "We are very pleased with the strong start to the year, including cash flow and restructuring progress, and as such, have raised the low end of our guidance ranges. However, given continued challenges in most of our end markets, as well as the strong US dollar, we do not expect to see meaningful recovery in demand this fiscal year. We currently expect sales to be in the range of \$1.165-1.200 billion and EPS of \$1.25-1.40 per share. Our EPS guidance excludes charges associated with the previously announced \$25 million restructuring program. Finally, we continue to expect to generate free cash flow of approximately \$110-120 million in fiscal 2016.

We expect second quarter sales to be in the \$270-280 million range, with EPS of \$0.17-0.22 (excluding restructuring charges). The second quarter outlook incorporates the normal seasonal slowdown experienced across nearly all of our businesses.

Consistent with past practice, all guidance excludes the impact of potential future acquisitions and share repurchases. Our focused tuck-in acquisition pipeline is strong, and our free cash flow and debt capacity allows us to deploy capital for both acquisitions and share repurchases for the foreseeable future."

#### **Conference Call Information**

An investor conference call is scheduled for 10am CT today, December 17, 2015. Webcast information and conference call materials will be made available on the Actuant company website (<a href="www.actuant.com">www.actuant.com</a>) prior to the start of the call.

#### Safe Harbor Statement

Certain of the above comments represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. Management cautions that these statements are based on current estimates of future performance and are highly dependent upon a variety of factors, which could cause actual results to differ from these estimates. Actuant's results are also subject to general economic conditions, variation in demand from customers, the impact of geopolitical activity on the economy, continued market acceptance of the Company's new product introductions, the successful integration of acquisitions, restructuring, operating margin risk due to competitive pricing and operating efficiencies, supply chain risk, material and labor cost increases, foreign currency fluctuations and interest rate risk. See the Company's Form 10-K filed with the Securities and Exchange Commission for further information regarding risk factors. Actuant disclaims any obligation to publicly update or revise any forward-looking statements as a result of new information, future events or any other reason.

#### **About Actuant Corporation**

Actuant Corporation is a diversified industrial company serving customers from operations in more than 30 countries. The Actuant businesses are leaders in a broad array of niche markets including branded hydraulic tools and solutions; specialized products and services for energy markets and highly engineered position and motion control systems. The Company was founded in 1910 and is headquartered in Menomonee Falls, Wisconsin. Actuant trades on the NYSE under the symbol ATU. For further information on Actuant and its businesses, visit the Company's website at <a href="https://www.actuant.com">www.actuant.com</a>.

(tables follow)

# Actuant Corporation Condensed Consolidated Balance Sheets (Dollars in thousands) (Unaudited)

	November 30, 2015	August 31, 2015	
ASSETS			
Current assets			
Cash and cash equivalents	\$ 171,945	\$ 168,846	
Accounts receivable, net	196,945	193,081	
Inventories, net	143,728	142,752	
Deferred income taxes	-	12,922	
Other current assets	50,196	42,788	
Total current assets	562,814	560,389	
Property, plant and equipment, net	138,563	142,458	
Goodwill	601,381	608,256	
Other intangible assets, net	299,392	308,762	
Other long-term assets	21,385	17,052	
Total assets	\$ 1,623,535	\$ 1,636,917	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities			
Trade accounts payable	\$ 124,383	\$ 118,115	
Accrued compensation and benefits	42,132	43,707	
Current maturities of debt and short-term borrowings	7,491	3,969	
Income taxes payable	11,556	14,805	
Other current liabilities	56,943	54,460	
Total current liabilities	242,505	235,056	
Long-term debt	580,559	584,309	
Deferred income taxes	63,994	72,941	
Pension and postretirement benefit accruals	16,438	17,828	
Other long-term liabilities	55,587	53,782	
Total liabilities	959,083	963,916	
Shareholders' equity			
Capital stock	15,803	15,787	
Additional paid-in capital	105,911	104,308	
Treasury stock	(605,312)	(600,630)	
Retained earnings	1,382,624	1,367,176	
Accumulated other comprehensive loss	(234,574)	(213,640)	
Stock held in trust	(2,615)	(4,292)	
Deferred compensation liability	2,615	4,292	
Total shareholders' equity	664,452	673,001	
Total liabilities and shareholders' equity	\$ 1,623,535	\$ 1,636,917	

# Actuant Corporation Condensed Consolidated Statements of Earnings (Dollars in thousands except per share amounts) (Unaudited)

	Three Months Ended				
	November 30, 2015			ovember 30, 2014	
Net sales Cost of products sold	\$	305,011 196,449	\$	327,765 200,789	
Gross profit		108,562		126,976	
Selling, administrative and engineering expenses		72,911		82,472	
Amortization of intangible assets		5,900		6,286	
Restructuring charges		4,380		-	
Operating profit		25,371		38,218	
Financing costs, net		7,117		6,191	
Other expense (income), net		619		(439)	
Earnings before income tax expense		17,635		32,466	
Income tax expense		2,187		7,792	
Net earnings	\$	15,448	\$	24,674	
Earnings per share					
Basic	\$	0.26	\$	0.38	
Diluted		0.26		0.38	
Weighted average common shares outstanding					
Basic		59,187		64,357	
Diluted		59,713		65,599	

# Actuant Corporation Condensed Consolidated Statements of Cash Flows (In thousands)

(Unaudited)

Operains Activities         Security of Learnings         <		Thr	Three Months Ended			
Operating Activities         8         15.48         8         24.67           Adjustments for reconcile et earnings to net eash provided by (used in) or operating activities:         3         15.48         8         24.67           Adjustments for reconcile et earnings to net eash provided by (used in) or operating activities:         3         15.08         2.96         3.74         13.708           Depreciation and amorization         2.96         3.54			· · · · · · · · · · · · · · · · · · ·			
Net engings         15,484         \$ 1,494         \$ 24,047           Adjistments to reconcile net engings to net eash provided by (used in operating activities:         Secretary of the properciation and amortization         \$ 12,472         \$ 1,308			2014			
Adjustments to reconcile net earnings to net earsh provided by (used in) operating activities:         Use of the provision of the dissuance costs         12,472         13,008           Provision (benefit) for deferred income taxes         156         1,352           Anontization of debt issuance costs         413         423           Other non-sah adjustments         413         423           Income composents of working capital and other:         452         6500           Inventories         6281)         6500           Inventories         6281)         6500           Propaid expenses and other assets         6281)         6800           Income taxes payable/refundable         473         6200           Other accrued liabilities         6,39         5.876           Osa provided by (tsed in) operating activities         1,47         2.25           Cash provided by (tsed in) operating activities         1,529         7,786           Proc	Operating Activities					
operating activities:         12,472         13,708           Depreciation and amortization         2,961         3,46           Provision (benefit) for deferred income taxes         156         (1,522)           Amortization of debit issuance costs         413         4223           Other non-cash adjustments         (930)         146           Changes in components of working capital and other:         (7,397)         (3,629)           Inventories         (2,851)         (6,500)           Inventories         (2,851)         (6,500)           Prepad expenses and other assets         (9,211)         (10,698)           Propad expenses and other assets         (9,211)         (10,698)           Trade accounts payable         (7,735)         (7,398)           Income taxes payable-fredundable         (372)         (9,963)           Accrued compensation and benefits         (572)         (9,963)           Other accrued liabilities         (372)         (9,963)           Cab provided by (used in) operating activities         1,437         225           Cash provided property, plant and equipment         1,437         225           Capital expenditures         (5529)         (7,986)           Business acquisitions, net of cash acquired         (5,80) <td>Net earnings</td> <td>\$ 15,4</td> <td>48 \$ 24,674</td>	Net earnings	\$ 15,4	48 \$ 24,674			
Depreciation and anortization         12,472         13,708           Stock-based compensation experse         2,961         3,546           Provision (benefity for deferred income taxes         156         (1,352)           Amortization of debt issuance costs         413         423           Other non-sab adjustments         309         1446           Changes in components of working capital and other:         7,397         (3,629)           Inventories         (2,811)         (6,600)           Prepaid expenses and other assets         (9,211)         (10,608)           Prepaid expenses and other assets         (9,211)         (10,608)           Income taxes payable-freindable         (4,294)         (28,007)           Accrued compensation and benefits         (5,72)         (9,633)           Other accrued liabilities         (5,72)         (9,633)           Cab provided by (used in) operating activities         1,437         2.25           Capital expenditures         (5,529)         (7,786)           Bus expression and perity; plant and equipment         1,437         2.25           Capital expenditures         (5,529)         (7,786)           Bus expression activities         (5,529)         (7,786)           Expression activities         (	Adjustments to reconcile net earnings to net cash provided by (used in)					
Slock-based compensation expense         2,961         3,346           Provision (breeft) for deferred income taxes         156         (1,352)           Amortization of deb rissuance costs         413         423           Other non-cash adjustments         (360)         146           Changes in components of working capital and other:         (7,397)         (3,629)           Inventories         (7,397)         (3,629)           Inventories         (9,211)         (10,698)           Prepaid expenses and other assets         (9,211)         (10,698)           Trade accounts payable         (7,735)         (7,398)           Income taxes payable/refundable         (5,20)         (7,960)           Accrued compensation and benefits         (5,20)         (9,630)           Other accrued inabilities         (5,23)         (5,714)           Cash provided by (used in) operating activities         1,437         22.5           Capital expenditures         (5,29)         (7,986)           Business acquisitions, net of cash acquired         (5,29)         (7,986)           Cash divities         2         (5,29)         (7,986)           Repayments on revolving credit facility         2         (2,29)         (7,986)           Repayments on erm loan	operating activities:					
Provision (benéfit) for deferred income taxes         156         (1,32)           Amortization of debt issuance costs         413         423           Other non-eash adjustments         (90)         146           Clanges in components of working capital and other:         7(7,397)         (3,629)           Acoustir receivable         (2,851)         (6,500)           Prepaid expenses and other assets         (9,211)         (10,698)           I rade accounts payable from taxes payable/refundable         (57)         (9,633)           Acoust compensation and benefits         (57)         (9,633)           Other accrued liabilities         6,439         5,876           Cash provided by (used in) operating activities         1,437         225           Capital expenditures         1,437         25           Capital expenditures         1,437         25           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (5,529)         (7,986)           Cash used in investing activities         (4,622)         (7,616)           Financing Activities         -         12,994           Reapyments on revolving credit facility         -         12,994           Repayments on term lon         - <td>Depreciation and amortization</td> <td>12,4</td> <td>72 13,708</td>	Depreciation and amortization	12,4	72 13,708			
Amortization of debt issuance costs         413         423           Other non-cash adjustments         (30)         146           Changes in components of working capital and other:         T           Accounts receivable         (7,37)         (3,629)           Inventories         (2,851)         (6,000)           Prepaid expenses and other assets         (9,211)         (10,008)           Trade accounts payable         (7,735)         (7,398)           Income taxes payable/refundable         (4,294)         (28,007)           Accrued compensation and benefits         (572)         (9,963)           Other accrued liabilities         (5,73)         (1,973)           Cash provided by (used in) operating activities         1,437         22,56           Captial expenditures         (5,52)         (7,986)           Captial expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (5,20)         (7,616)           Financia Activities         2,80	Stock-based compensation expense	2,9	61 3,546			
Other non-ash adjustments         (930)         146           Changes in components of working capital and other:         (7,397)         (3,629)           Accounts receivable         (2,851)         (6,500)           Inventories         (2,851)         (6,500)           Prepaid expenses and other assets         (9,211)         (10,698)           Trade accounts payable         7,735         (7,398)           Income taxes payable/refundable         (4,294)         (28,007)           Acrued compensation and benefits         (5,30)         (5,70)           Other accrued liabilities         6,439         5,876           Cash provided by (used in) operating activities         1,437         225           Capital expenditures         1,437         225           Capital expenditures         1,539         7,796           Business adjustitions, net of cash acquired         (5,529)         7,796           Business adjustitions, net of general payables         1,239         7,796           Business acquisitions, net of cash acquired         (5,529)         7,796           Business acquisitions, net of cash acquired         (5,529)         7,796           Business acquisitions, net of cash acquired         (2,100)         1,225           Reapyments on other debt	Provision (benefit) for deferred income taxes	1	56 (1,352)			
Changes in components of working capital and other:         (7.397)         (3.629)           Accounts receivable         (7.397)         (3.629)           Inventories         (2,851)         (6,600)           Prepaid expenses and other assets         (9.211)         (10,698)           Trade accounts payable         7,735         (7,398)           Income taxes payable/refundable         (4,294)         (28,007)           Accrued compensation and benefits         (572)         (9,963)           Other accrued liabilities         (572)         (9,963)           Cash provided by (used in) operating activities         20,369         (19,174)           Investing Activities           Proceeds from sale of property, plant and equipment         1,437         22.5           Capital expenditures         (5,529)         (7,986)           Business acquisitions, teof cash acquired         (5,529)         (7,986)           Business acquisitions, even of cert cash acquired         (5,29)         (7,761)           Frincipal repayments on revolving credit facility         2         (7,761)           Function Activities         (2,18)         -           Repayments on other debt         (2,18)         -           Repayments on term loan         (4	Amortization of debt issuance costs	4	13 423			
Accounts receivable         (7,397)         (3,629)           Inventories         (2,851)         (6,500)           Prepaie expenses and other assets         (9,211)         (10,698)           Tinde accounts payable         7,735         (7,398)           Income taxes payable/refundable         (4,294)         (28,007)           Accrued compensation and benefits         (6,72)         (9,963)           Other accrued liabilities         6,439         5,876           Cas provided by (used in operating activities         1,437         225           Capital expenditures         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (5,529)         (7,986)           Cabused in investing activities         (5,529)         (7,986)           Cabused in investing activities         (5,529)         (7,986)           Purchase of tributes         2         12,494           Repayments on other debt         (2,18)         -           Repayments on etrem loan         (2,18)         -           Purchase of treasury shares         (4,682)         (1,145)           Stock option exercises, related tax benefits and other         (3,79)         (2,798)	Other non-cash adjustments	(9	30) 146			
Inventories	Changes in components of working capital and other:					
Inventories         (2,81)         (6,500)           Prepaid expense sets         (9,21)         (10,608)           Prepaid expense spayable         7,735         (7,598)           Income taxes payable/refundable         (4,204)         (28,007)           Accrued compensation and benefits         (572)         9,876           Cash provided by (used in) operating activities         20,369         10,917           Proceeds from sale of property, plant and equipment         1,437         22.5           Capital expenditures         (5,529)         (7,806)           Business acquisitions, net of cash acquired         (5,529)         (7,806)           Ca by the borrowings on revolving credit facility         1         1         2           Repayments on other debt         2         1,125         1         1           Repayments on term loan         1         4         1,125         1         1         1         2,287         1         1         1         2,287         1         1         2,287         1         1         2,287         1         1         2,287         2,287         2,287         2,287         2,287         2,287         2,287         2,287         2,287         2,287         2,287         2,287	Accounts receivable	(7,3	97) (3,629)			
Trade accounts payable         7,735         (7,398)           Income taxes payable/refundable         (4,294)         (28,007)           Accue dompensation and benefits         (572)         (9,963)           Other accrued liabilities         6,439         5,876           Cash provided by (used in) operating activities         20,369         (19,174)           Investing Activities           Proceeds from sale of property, plant and equipment         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         4,622         (7,761)           Financing Activities           Net borrowings on revolving credit facility         -         124,994           Repayments on ther debt         (218)         -           Purchase of treasury shares         (4,682)         (10,415)           Stock option exercises, related tax benefits and other         1,909         2,287           Cash dividend         2,376         2,598           Cash provided by (used in) financing activities         6,186         19,143           Effect of exchange rate changes on cash         6,186         13,345	Inventories					
Trade accounts payable         7,735         (7,398)           Income taxes payable/refundable         (4,294)         (28,007)           Accue dompensation and benefits         (572)         (9,963)           Other accrued liabilities         6,439         5,876           Cash provided by (used in) operating activities         20,369         (19,174)           Investing Activities           Proceeds from sale of property, plant and equipment         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         4,622         (7,761)           Financing Activities           Net borrowings on revolving credit facility         -         124,994           Repayments on ther debt         (218)         -           Purchase of treasury shares         (4,682)         (10,415)           Stock option exercises, related tax benefits and other         1,909         2,287           Cash dividend         2,376         2,598           Cash provided by (used in) financing activities         6,186         19,143           Effect of exchange rate changes on cash         6,186         13,345	Prepaid expenses and other assets					
Income taxes payable/refundable         (4,294)         (28,007)           Accrued compensation and benefits         (572)         (9,663)           Other accrued liabilities         20,369         (19,174)           Cash provided by (used in) operating activities         20,369         (19,174)           Investing Activities           Proceeds from sale of property, plant and equipment         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (5,529)         (7,961)           Subjects acquisitions, net of cash acquired         (5,529)         (7,761)           Financing Activities         2         (7,761)           Net borrowings on revolving credit facility         2         124,994           Repayments on other debt         2         (1,125)           Purchase of treasury shares         (4,682)         (10,145)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (5,80)         19,143           Effect of exchange rate changes on cash         (6,862)         (10,194)           Cash provided by (used in) financing activities         (6,862)         (13,945)           Effect of exchange rate change	• •					
Accrued compensation and benefits         (572)         (9,963)           Other accrued liabilities         6,439         5,876           Cash provided by (used in) operating activities         20,369         (19,174)           Investing Activities           Proceeds from sale of property, plant and equipment         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         4(622)         (7,761)           Financing Activities           Net borrowings on revolving credit facility         -         124,994           Repayments on other debt         (218)         -           Pirnicap lepayments on term loan         -         (1,125)           Purchase of treasury shares         (4,682)         (10,415)           Stock option exercises, related tax benefits and other         2,287           Cash divided         2,237         2,287           Cash divided         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Ket increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equi		(4,2				
Other accrued liabilities         6.439         5.876           Cash provided by (used in) operating activities         20,369         (19,174)           Investing Activities           Proceeds from sale of property, plant and equipment         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, not of cash acquired         (530)         -           Cash used in investing activities         4,662         (7,761)           Financing Activities         2         124,994           Repayments on revolving credit facility         2         124,994           Repayments on other debt         2         (1,125)           Principal repayments on term loan         2         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, relate tax benefits and other         (2,376)         (2,598)           Cash growled by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,394)           Act increase (decrease) in cash and cash equivalents         3,099         (2,1737)           Cash and cash equivalents - beginning of period         16,846         10,00,12	* *	· ·				
Cash provided by (used in) operating activities         20,369         (19,174)           Investing Activities         Proceeds from sale of property, plant and equipment         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         (4,622)         (7,761)           Financing Activities           Net borrowings on revolving credit facility         -         124,994           Repayments on other debt         (218)         -           Principal repayments on term loan         -         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         16,846         109,012	•	· ·				
Proceeds from sale of property, plant and equipment         1,437         225           Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         (4,622)         (7,761)           Financing Activities           Net borrowings on revolving credit facility         -         124,994           Repayments on other debt         (218)         -           Principal repayments on term loan         -         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Cash provided by (used in) operating activities	20,3				
Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         (4,622)         (7,761)           Financing Activities	Investing Activities					
Capital expenditures         (5,529)         (7,986)           Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         (4,622)         (7,761)           Financing Activities	Proceeds from sale of property, plant and equipment	1,4	37 225			
Business acquisitions, net of cash acquired         (530)         -           Cash used in investing activities         (4,622)         (7,761)           Financing Activities           Net borrowings on revolving credit facility         -         124,994           Repayments on other debt         (218)         -           Principal repayments on term loan         -         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,642)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012		(5,5	29) (7,986)			
Financing Activities           Net borrowings on revolving credit facility         -         124,994           Repayments on other debt         (218)         -           Principal repayments on term loan         -         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Business acquisitions, net of cash acquired					
Net borrowings on revolving credit facility         -         124,994           Repayments on other debt         (218)         -           Principal repayments on term loan         -         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Cash used in investing activities	(4,6	22) (7,761)			
Repayments on other debt         (218)         -           Principal repayments on term loan         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Financing Activities					
Repayments on other debt         (218)         -           Principal repayments on term loan         (1,125)           Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Net borrowings on revolving credit facility		- 124,994			
Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012		(2	18) -			
Purchase of treasury shares         (4,682)         (104,415)           Stock option exercises, related tax benefits and other         1,090         2,287           Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Principal repayments on term loan		- (1,125)			
Cash dividend         (2,376)         (2,598)           Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012		(4,6	82) (104,415)			
Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Stock option exercises, related tax benefits and other	1,0	90 2,287			
Cash provided by (used in) financing activities         (6,186)         19,143           Effect of exchange rate changes on cash         (6,462)         (13,945)           Net increase (decrease) in cash and cash equivalents         3,099         (21,737)           Cash and cash equivalents - beginning of period         168,846         109,012	Cash dividend	(2,3	76) (2,598)			
Net increase (decrease) in cash and cash equivalents3,099(21,737)Cash and cash equivalents - beginning of period168,846109,012	Cash provided by (used in) financing activities					
Net increase (decrease) in cash and cash equivalents3,099(21,737)Cash and cash equivalents - beginning of period168,846109,012	Effect of exchange rate changes on cash	(6,4	.62) (13,945)			
Cash and cash equivalents - beginning of period 168,846 109,012						
	•					
	Cash and cash equivalents - end of period	·				

	FISCAL 2015					FISCAL 2016		
	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2 Q3 Q4	TOTAL
SALES								
INDUSTRIAL SEGMENT	\$102,413	\$ 96,488	\$103,546	\$100,016	\$ 402,463	\$ 88,870		\$ 88,870
ENERGY SEGMENT	111,522	100,211	99,296	100,846	411,875	113,763		113,763
ENGINEERED SOLUTIONS SEGMENT	113,830	104,306	117,258	99,522	434,916	102,378		102,378
TOTAL	\$327,765	\$301,005	\$320,100	\$300,384	\$1,249,254	\$305,011		\$305,011
% SALES GROWTH								
INDUSTRIAL SEGMENT	4%	3%	-6%	-11%	-3%	-13%	)	-13%
ENERGY SEGMENT	3%	-5%	-21%	-18%	-11%	2%	)	2%
ENGINEERED SOLUTIONS SEGMENT	-14%	-19%	-18%	-17%	-17%	-10%	)	-10%
TOTAL	-3%	-8%	-15%	-15%	-11%	-7%		-7%
OPERATING PROFIT (LOSS)								
INDUSTRIAL SEGMENT			\$ 29,165	\$ 26,267		\$ 21,263		\$ 21,263
ENERGY SEGMENT	12,442	8,680	12,774	9,106	43,002	12,124		12,124
ENGINEERED SOLUTIONS SEGMENT	6,278	2,010	8,313	3,188	19,789	4,937		4,937
CORPORATE / GENERAL	(7,207)	(6,301)	(7,250)	(9,780)	(30,538)	(8,573)		(8,573)
TOTAL - EXCLUDING IMPAIRMENT / RESTRUCTURING CHARGES	\$ 38,218	\$ 27,906	\$ 43,002	\$ 28,781	\$ 137,907	\$ 29,751		\$ 29,751
IMPAIRMENT CHARGE	-	(84,353)	-	-	(84,353)	-		-
RESTRUCTURING CHARGES		-	-	-	-	(4,380)		(4,380)
TOTAL	\$ 38,218	\$ (56,447)	\$ 43,002	\$ 28,781	\$ 53,554	\$ 25,371		\$ 25,371
OPERATING PROFIT %								
INDUSTRIAL SEGMENT	26.1%	24.4%	28.2%	26.3%	26.3%	23.9%	)	23.9%
ENERGY SEGMENT	11.2%	8.7%	12.9%	9.0%	10.4%	10.7%	•	10.7%
ENGINEERED SOLUTIONS SEGMENT	5.5%	1.9%	7.1%	3.2%	4.6%	4.8%	•	4.8%
TOTAL (INCLUDING CORPORATE) - EXCLUDING IMPAIRMENT /								
RESTRUCTURING CHARGES	11.7%	9.3%	13.4%	9.6%	11.0%	9.8%	)	9.8%
EBITDA	0.00.54.5							
INDUSTRIAL SEGMENT				\$ 27,968		\$ 22,959		\$ 22,959
ENERGY SEGMENT	20,011	15,732	19,278	15,348	70,369	18,348		18,348
ENGINEERED SOLUTIONS SEGMENT CORPORATE / GENERAL	11,514	5,603	12,294	6,635	36,046	8,498		8,498
	(7,875)	(5,111)	(7,037)	(8,770)	\$ 191.033	(8,201)		(8,201)
TOTAL - EXCLUDING IMPAIRMENT / RESTRUCTURING CHARGES IMPAIRMENT CHARGE	\$ 52,365	\$ 41,758	\$ 55,729	\$ 41,181	, ,,,,,	\$ 41,604		\$ 41,604
RESTRUCTURING CHARGES	-	(84,353)	-	-	(84,353)	(4.290)		(4.290)
	0.52.265	e (42.505)	e 55.720	e 41 101	e 106 600	(4,380)		(4,380)
TOTAL	\$ 52,365	\$ (42,595)	\$ 55,729	\$ 41,181	\$ 106,680	\$ 37,224		\$ 37,224
EBITDA %								
INDUSTRIAL SEGMENT	28.0%				28.2%	25.8%		25.8%
ENERGY SEGMENT	17.9%				17.1%	16.1%		16.1%
ENGINEERED SOLUTIONS SEGMENT	10.1%	5.4%	10.5%	6.7%	8.3%	8.3%	)	8.3%
TOTAL (INCLUDING CORPORATE) - EXCLUDING IMPAIRMENT / RESTRUCTURING CHARGES	16.0%	13.9%	17.4%	13.7%	15.3%	13.6%		13.6%
	10.070	13.970	17.470	13.770	13.370	13.070	,	13.070

# ACTUANT CORPORATION SUPPLEMENTAL UNAUDITED DATA RECONCILIATION OF GAAP MEASURE TO NON-GAAP MEASURES (Dollars in thousands, except for per share amounts)

	FISCAL 2015					FISCAL 2016		
	Q1	Q2	Q3	Q4	TOTAL	Q1	Q2 Q3 Q4 TOTAL	
EARNINGS BEFORE SPECIAL ITEMS (1)					_			
NET EARNINGS (LOSS)	\$24,674	\$(64,838	\$37,958	\$22,078	\$ 19,872	\$15,448	\$ 15,448	
IMPAIRMENT CHARGE, NET OF INCOME TAX	-	82,636	-	-	82,636	-	-	
RESTRUCTURING CHARGES, NET OF INCOME TAX	-	-	-	-	-	3,198	3,198	
TOTAL	\$24,674	\$ 17,798	\$37,958	\$22,078	\$102,508	\$18,646	\$ 18,646	
DILUTED EARNINGS PER SHARE, BEFORE								
SPECIAL ITEMS (1)								
NET EARNINGS (LOSS)	\$ 0.38	\$ (1.05	\$ 0.63	\$ 0.37	\$ 0.32	\$ 0.26	\$ 0.26	
IMPAIRMENT CHARGE, NET OF INCOME TAX	-	1.33	-	-	1.33	-	-	
RESTRUCTURING CHARGES, NET OF INCOME TAX		-	-	-		0.05	0.05	
TOTAL	\$ 0.38	\$ 0.28	\$ 0.63	\$ 0.37	\$ 1.65	\$ 0.31	\$ 0.31	
EBITDA (2)								
NET EARNINGS (LOSS) (GAAP MEASURE)	\$24,674	\$(64,838	\$37,958	\$22,078	\$ 19,872	\$15,448	\$ 15,448	
FINANCING COSTS, NET	6,191	7,030	7,462	7,374	28,057	7,117	7,117	
INCOME TAX EXPENSE (BENEFIT)	7,792	1,980	(2,987)	(1,266)	5,519	2,187	2,187	
DEPRECIATION & AMORTIZATION	13,708	13,233	13,296	12,995	53,232	12,472	12,472	
EBITDA (NON-GAAP MEASURE)	\$52,365	\$(42,595	\$55,729	\$41,181	\$106,680	\$37,224	\$ 37,224	
IMPAIRMENT CHARGE	-	84,353	-	-	84,353	-	-	
RESTRUCTURING CHARGES		-	-	-		4,380	4,380	
EBITDA - EXCLUDING IMPAIRMENT AND RESTRUCTURING CHARGES (NON-GAAP MEASURE)	\$52,365	\$ 41,758	\$55,729	\$41,181	\$191,033	\$41,604	\$ 41,604	

#### FOOTNOTES

NOTE: The total of the individual quarters may not equal the annual total due to rounding.

- (1) Earnings and diluted earnings per share, excluding special items (impairment and restructuring charges), represent net earnings (loss) and diluted earnings (loss) per share per the Condensed Consolidated Statements of Earnings net of charges or credits for items to be highlighted for comparability purposes. These measures should not be considered as an alternative to net earnings (loss) or diluted earnings (loss) per share as an indicator of the Company's operating performance. However, this presentation is important to investors for understanding the operating results of the current portfolio of Actuant companies. The total of the individual components may not equal due to rounding.
- (2) EBITDA represents net earnings before financing costs, net, income tax expense, and depreciation & amortization. EBITDA is not a calculation based upon generally accepted accounting principles (GAAP). The amounts included in the EBITDA calculation, however, are derived from amounts included in the Condensed Consolidated Statements of Earnings data. EBITDA should not be considered as an alternative to net earnings (loss) or operating profit (loss) as an indicator of the Company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Actuant has presented EBITDA because it regularly reviews this as a measure of the Company's ability to incur and service debt. In addition, EBITDA is used by many of our investors and lenders, and is presented as a convenience to them. However, the EBITDA measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

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Communications & Investor Relations Leader