

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the  
Commission Only (as permitted by  
Rule 14A-6(E) (2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to Rule 14a-11(c) or Rule 14a-12

APPLIED POWER INC.

-----  
(Name of Registrant as Specified In Its Charter)

-----  
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

(1) Title of each class of securities to which transaction applies:

-----  
(2) Aggregate number of securities to which transaction applies:

-----  
(3) Per unit price or other underlying value of transaction computed  
pursuant to Exchange Act Rule 0-11 (set forth the amount on which  
the filing fee is calculated and state how it was determined):

-----  
(4) Proposed maximum aggregate value of transaction:

-----  
(5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange  
Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee  
was paid previously. Identify the previous filing by registration statement  
number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

-----  
(2) Form, Schedule or Registration Statement No.:

-----  
(3) Filing Party:

-----  
(4) Date Filed:  
-----

[LOGO OF APW]  
P.O. BOX 325  
MILWAUKEE, WISCONSIN 53201  
(262) 523-7580

NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

To the Shareholders of  
APPLIED POWER INC.:

Notice is hereby given that the Annual Meeting of Shareholders of APPLIED POWER INC., a Wisconsin corporation, will be held at the offices of the Company, N22 W23685 Ridgeview Parkway West, Waukesha, Wisconsin, on Wednesday, January 12, 2000, at 8:00 a.m., Central Time, for the following purposes:

1. To elect a Board of six directors; and
2. To transact such other business as may properly come before the Meeting or any adjournment thereof;

all as set forth in the accompanying Proxy Statement.

The Board of Directors has fixed the close of business on November 11, 1999 as the record date for the determination of shareholders entitled to receive notice of and to vote at the Meeting or any adjournment thereof.

Whether or not you expect to attend the Meeting, please mark, sign, date and return the enclosed proxy promptly in the accompanying envelope, which requires no postage if mailed in the United States. It is important that your shares be represented at the Meeting, whether your holdings are large or small. If for any reason you should desire to revoke your proxy, you may do so at any time before it is voted.

By Order of the Board of Directors

Anthony W. Asmuth III  
Secretary

Milwaukee, Wisconsin  
December 10, 1999

[LOGO OF APPLIED POWER]  
P.O. BOX 325  
MILWAUKEE, WISCONSIN 53201  
(262) 523-7580

PROXY STATEMENT  
-----

This Proxy Statement was first mailed to  
shareholders on or about December 10, 1999  
-----

Accompanying this Proxy Statement is a Notice of Annual Meeting of Shareholders and a form of proxy for such Meeting solicited by the Board of Directors of Applied Power Inc. (the "Company"). The Company's Annual Report on Form 10-K for the year ended August 31, 1999, which constitutes the 1999 Annual Report to Shareholders and accompanies this Proxy Statement, contains financial statements and certain other information concerning the Company. The Annual Report and such financial statements are neither a part of this Proxy Statement nor incorporated herein by reference.

The shares represented by all properly executed proxies received in time for the Meeting will be voted as specified on such proxies. A proxy may be revoked at any time before it is exercised. The cost of soliciting proxies, including forwarding expense to beneficial owners of stock held in the name of another, will be borne by the Company. The Company has retained Georgeson Shareholder Communications Inc. to aid in the solicitation of proxies, including the solicitation of proxies from brokerage firms, banks, nominees, custodians and fiduciaries, for an approximate \$7,500 fee plus disbursements. In addition, officers and employees of the Company may solicit the return of proxies from certain shareholders by telephone. Shares held for the accounts of participants in the Company's APW 401(k) Plan ("Savings Plan") and ZERO Corporation Retirement Savings Plan ("ZERO Plan") will be voted in accordance

with the instructions of the participants or otherwise in accordance with the terms of such plans.

A majority of the votes entitled to be cast by shares entitled to vote, represented in person or by proxy, constitutes a quorum for action on a matter at the Meeting. Directors are elected by a plurality of the votes cast by the holders of shares entitled to vote in the election at a meeting at which a quorum is present. A "plurality" means that the individuals who receive the largest number of votes are elected as directors up to the maximum number of directors to be elected at the meeting. Shares for which authority is withheld to vote for director nominees and broker non-votes (i.e., proxies from brokers or nominees indicating that such persons have not received instructions from the beneficial owners or other persons entitled to vote shares as to a matter with respect to which the brokers or nominees do not have discretionary power to vote) are considered present for purposes of establishing a quorum but will have no effect on the election of directors except to the extent that the failure to vote for a director nominee results in another nominee receiving a larger number of votes. Votes attempted to be cast against a candidate are not given legal effect and are not counted as votes cast in an election of directors.

On November 11, 1999, the record date for determining shareholders entitled to receive notice of and to vote at the Annual Meeting of Shareholders, the Company's outstanding capital stock consisted solely of 38,983,466 shares of Class A Common Stock ("Common Stock"). Each share of Common Stock outstanding on the record date is entitled to one vote on all matters submitted at the Meeting.

#### CERTAIN BENEFICIAL OWNERS

The following table sets forth, as of November 11, 1999 unless otherwise indicated, certain information with respect to the beneficial ownership of Common Stock by each executive officer of the Company named in the Summary Compensation Table below and by the Company's executive officers and directors as a group. Briefly stated, shares are deemed to be beneficially owned by any person or group who has the power to vote or direct the vote or the power to dispose or direct the disposition of such shares, or who has the right to acquire beneficial ownership thereof within 60 days. To the knowledge of the Company, no one is the beneficial owner of more than 5% of the Common Stock.

<TABLE>  
<CAPTION>

Beneficial Owner -----	Amount and Nature of Beneficial Ownership(1)	Percent of Class
<S>	<C>	<C>
Richard G. Sim.....	1,567,044 (2)	3.9
William J. Albrecht.....	166,034 (3)	*
Robert C. Arzbaecher.....	77,069 (4)	*
Gustav H.P. Boel.....	42,727 (5)	*
Philip T. Burkart.....	37,475 (6)	*
All Executive Officers and Directors as a Group (11 persons).....	1,929,229 (7)	4.9%

</TABLE>

-----

\* Less than 1%.

- (1) Unless otherwise noted, the specified persons have sole voting power and/or dispositive power over the shares shown as beneficially owned.
- (2) Includes options to purchase 875,342 shares exercisable currently or within 60 days of the record date, 5,030 shares allocated to Mr. Sim's Savings Plan account and 18,300 shares held by a custodian for Mr. Sim's children (with respect to which Mr. Sim disclaims beneficial ownership). Excludes 187,201 deferred shares received upon exercise of options in 1998 and 1999 pursuant to the Company's option deferral program which represent the right to receive an equivalent number of shares of Common Stock at the end of the deferral period.
- (3) Includes options to purchase 154,034 shares exercisable currently or within 60 days of the record date and 7,320 shares allocated to Mr. Albrecht's Savings Plan account. Excludes 8,036 deferred shares received upon exercise of options in 1999 pursuant to the deferral program which represent the right to receive an equivalent number of shares of Common Stock at the end of the deferral period.
- (4) Includes options to purchase 56,000 shares exercisable currently or within 60 days of the record date, 4,275 shares allocated to Mr. Arzbaecher's Savings Plan account, 3,000 shares owned by Mr. Arzbaecher's spouse and 2,750 shares held by a custodian for Mr. Arzbaecher's minor children (with respect to which Mr. Arzbaecher disclaims beneficial ownership).
- (5) Includes options to purchase 34,500 shares exercisable currently or within 60 days of the record date and 1,947 shares allocated to Mr. Boel's Savings Plan account.
- (6) Includes options to purchase 28,150 shares exercisable currently or within 60 days of the record date and 7,148 shares allocated to Mr. Burkart's Savings Plan account. Mr. Burkart resigned his position with the

Company in August 1999 and, therefore, is not included in the totals for the category of all executive officers and directors.

- (7) Includes options to purchase 1,119,876 shares exercisable currently or within 60 days of the record date, 25,710 shares allocated to executive officers' Savings Plan accounts, 256,452 shares held by certain trusts with respect to which certain officers have voting and dispositive power and 24,050 shares owned by family members of the directors and executive officers (beneficial ownership of which is, in certain instances, disclaimed). Excludes 195,237 deferred shares received upon exercise of options pursuant to the Company's deferral program which represent the right to receive an equivalent number of shares of Common Stock at the end of the deferral period and excludes shares and options held by Mr. Burkart who resigned in August 1999, prior to the Company's fiscal year end.

The beneficial ownership information set forth above, and below under "Election of Directors," is based on information furnished by the specified persons or known to the Company and is determined in accordance with Rule 13d-3 under the Securities Exchange Act of 1934, as required for purposes of this Proxy Statement. It is not necessarily to be construed as an admission of beneficial ownership for other purposes.

#### ELECTION OF DIRECTORS

At the Meeting, six directors are to be elected to serve until the next annual meeting of shareholders and until their successors shall be elected. It is the intention of the persons named in the accompanying form of proxy to nominate as directors and, unless otherwise specified in a proxy by a shareholder, to vote such proxy for the election of the persons named below. In the event any of the nominees should become unable to serve as a director, an eventuality which management has no reason to believe will occur, proxies may be voted for another nominee. Each person named below is presently serving as a director of the Company.

<TABLE>  
<CAPTION>

Name and Principal Position	Common Stock Beneficially Owned at November 11, 1999			
	Age	Director Since	Number of Shares	Percent of Class
<S>	<C>	<C>	<C>	<C>
H. Richard Crowther (1) (2) (3) ..... Retired Vice Chairman, Illinois Tool Works Inc. (manufacturer of engineered components and systems)	67	1995	14,000 (4)	*
Jack L. Heckel (1) (3) ..... Retired President and Chief Operating Officer, GenCorp. Inc. (manufacturer of aerospace and defense, polymer and automotive products)	68	1993	19,000 (5)	*
Richard A. Kashnow (2) (3) ..... Retired Chairman of the Board, President and Chief Executive Officer, Raychem Corporation (global manufacturer of materials science- based products for electronics, telecommunications and industrial applications)	57	1993	18,000 (5)	*
L. Dennis Kozlowski (2) (3) ..... Chairman of the Board, President and Chief Executive Officer, Tyco International Ltd. (manufacturer of disposable and specialty products, fire and safety services, flow control, and electrical and electronic components)	53	1994	15,000 (6)	*

</TABLE>

<TABLE>  
<CAPTION>

Common Stock  
Beneficially Owned at  
November 11, 1999  
-----

Name and Principal Position	Age	Director Since	Number of Shares	Percent of Class
<S>	<C>	<C>	<C>	<C>
John J. McDonough(1) (3)..... Vice Chairman and Chief Executive Officer, Newell Rubbermaid Inc. (manufacturer of consumer products); President and Chief Executive Officer, McDonough Capital Company LLC (venture capital investment firm)	63	1996	21,000 (7)	*
Richard G. Sim..... Chairman of the Board, President and Chief Executive Officer, Applied Power Inc.	55	1985	1,567,044 (8)	3.9%

</TABLE>

-----

\*Less than 1%.

- (1) Member of the Audit Committee of the Board of Directors.
- (2) Member of the Nominating Committee of the Board of Directors.
- (3) Member of the Compensation Committee of the Board of Directors.
- (4) Includes options to purchase 11,000 shares exercisable currently or within 60 days of the record date.
- (5) Includes options to purchase 15,000 shares exercisable currently or within 60 days of the record date.
- (6) Includes options to purchase 13,000 shares exercisable currently or within 60 days of the record date.
- (7) Includes options to purchase 9,000 shares exercisable currently or within 60 days of the record date.
- (8) Includes options to purchase 875,342 shares exercisable currently or within 60 days of the record date, 5,030 shares allocated to Mr. Sim's Savings Plan account and 18,300 shares held by a custodian for Mr. Sim's children (with respect to which Mr. Sim disclaims beneficial ownership). Excludes 187,201 deferred shares received upon exercise of options in 1998 and 1999 pursuant to the Company's deferral program which represent the right to receive an equivalent number of shares of Common Stock at the end of the deferral period.

All of the directors have held the positions with the Company or other organizations shown in the above table during the past five years, except that (i) H. Richard Crowther was Vice Chairman of Illinois Tool Works Inc. from January 1990 through March 1995; (ii) Jack L. Heckel was President and Chief Operating Officer of GenCorp. Inc. from January 1987 through December 1993; (iii) Richard A. Kashnow was President of Schuller International Group, Inc. from May 1991 through September 1995; (iv) John J. McDonough was Chairman of SoftNet Systems, Inc. from July 1995 through July 1997 and also served as its Chief Executive Officer from September 1996 through July 1997, Vice Chairman of DENTSPLY International Inc. from February 1995 through October 1995, and Vice Chairman and Chief Executive Officer of DENTSPLY International Inc. from June 1993 through February 1995; and (v) Richard A. Kashnow was Chairman of the Board, President and Chief Executive Officer of Raychem Corporation until August 1999.

H. Richard Crowther is a director of Illinois Tool Works Inc. Jack L. Heckel is a director of WD-40 Co., Inc. and Advanced Tissue Sciences, Inc. L. Dennis Kozlowski is a director of Tyco International Ltd. and RJR Nabisco Holdings Corp. John J. McDonough is a director of Newell Rubbermaid Inc. and CGW Southeast Fund. Richard G. Sim is a director of IPSCO Inc. and Oshkosh Truck Corporation.

4

#### BOARD MEETINGS, COMMITTEES AND DIRECTOR COMPENSATION

There were seven meetings of the Board of Directors, three meetings of the Audit Committee, five meetings of the Compensation Committee and no meeting of the Nominating Committee during the year ended August 31, 1999. During the period in the last fiscal year in which they served, all members of the Board of Directors attended at least 75% of the aggregate number of meetings of the Board of Directors and all the committees on which they served.

The Audit Committee of the Board of Directors: (i) reviews the scope and timing of the audit of the Company's financial statements by the Company's independent auditors; (ii) reviews with the independent accountants, and with the Company's management, policies and procedures with respect to internal auditing and financial and accounting controls; and (iii) reviews with the independent accountants their reports on the Company's financial statements and recommendations they make for improvements in the Company's internal controls and the implementation of such recommendations.

The Compensation Committee of the Board of Directors determines the compensation of the Company's executive officers, awards bonuses to such key management personnel as the Committee selects and administers the Company's stock incentive plans.

The Nominating Committee of the Board of Directors seeks qualified persons for the position of director to recommend to the entire Board of Directors. In carrying out its responsibilities, the Nominating Committee will consider candidates suggested by other directors, employees and shareholders. Suggestions of candidates to be considered by the Nominating Committee, accompanied by biographical material, may be sent to the Secretary of the Company at its corporate offices.

For the 1999 fiscal year, directors who were not employees of the Company were paid an annual retainer of \$19,000 for serving on the Board of Directors and an attendance fee of \$1,000 for each Board of Directors meeting and committee meeting attended. Directors who are employees of the Company do not receive separate remuneration in connection with their service on the Board or Board committees.

In 1995, the Board of Directors adopted the Outside Directors' Deferred Compensation Plan (the "Deferred Compensation Plan"). Under the Deferred Compensation Plan, each non-employee director may elect to defer all or a specified portion of his annual retainer and attendance fees for future payment on a date specified by the participant or upon termination of the participant's service as a director. A participating non-employee director's deferred compensation is credited to an account, the value of which is based upon phantom investments in Common Stock. Distributions from the Deferred Compensation Plan are only made in cash.

Each non-employee director also receives an option grant each year to purchase shares of Common Stock under the 1989 Outside Directors' Stock Option Plan (the "1989 Plan"). The 1989 Plan is intended to promote the growth and development of the Company by providing incentives for non-employee directors of the Company through the grant to such directors of nonqualified stock options to acquire shares of Common Stock. There is no discretion as to the amount or timing of options to be granted, which are fixed by the terms of the 1989 Plan. The exercise price at which shares may be purchased under each option is equal to the fair market value of the shares on the date of grant. Options are not exercisable until eleven months after the date of grant and then become fully exercisable, in whole or in part, at any time prior to their expiration or termination. Unless earlier exercised or terminated, the expiration date of each option granted under the 1989 Plan is ten years and one day after the date of grant. All of the non-employee directors were granted options in fiscal 1999 for 3,000 shares of Common Stock each at an exercise price of \$37.0625 per share. At October 1, 1999, options for 40,000 shares had been exercised, options for 63,000 shares were outstanding and 17,000 shares were reserved for future grants under the 1989 Plan.

5

#### EXECUTIVE COMPENSATION

Report of the Compensation Committee of the Board of Directors on Executive Compensation

Development of Compensation Approach and Objectives. The Compensation Committee of the Board of Directors is responsible for establishing all of the policies under which compensation is paid or awarded to the Company's executive officers, and also determines the amount of such compensation. No member of the Committee is employed by the Company. The Committee's objective is to develop a total compensation program that is competitive in the marketplace and provides significant incentive to increase shareholder value. Each year the Committee reviews its executive compensation policies relative to market competitiveness, and then determines what changes in the compensation program, if any, are appropriate for the following year. Compensation of the Company's executive officers currently consists of three key components -- salary, bonus and stock options.

To emphasize the Committee's belief that stock ownership by the Company's executive officers directly focuses those executives on increasing shareholder value, the Committee adopted officer stock ownership guidelines during fiscal 1998. In general, it is the Company's policy that executive officers should hold stock or options equal to three times their base salary (recognizing that newer officers may need some time to build their ownership up to that level). At least one-third of such ownership should be otherwise than through unvested employee stock options. To assist executives in acquiring Company stock, the guidelines include a loan program to be made available by the Company to such executives. To date, no such loans have been made.

As in past years, for fiscal 1999 the Committee retained an independent outside consultant who provided data regarding the compensation practices of U.S. manufacturing companies. Competitive pay standards were derived from the results of several compensation surveys, including comparisons with several hundred manufacturing companies. These data, along with management's recommendations for particular executive officer compensation and information regarding an executive's experience, expertise and demonstrated performance, were reviewed by the Committee in connection with setting fiscal 1999 salaries. The total value of each executive's pay package was intended to equal the competitive median for like positions in companies of similar size and type,

but consistent with the Committee's prior practices, the mix of compensation was somewhat atypical. For instance, cash compensation was set at a lower level than the median; in general, salary standards were targeted at approximately 95% of the market median and target bonuses were set at approximately 70% of the market median. Stock incentives, on the other hand, were generally set above the median for other companies in order to bring the total compensation opportunity to a level competitive with others in the marketplace. This general approach to compensation mix, though varied in certain circumstances when the Committee in its discretion concluded it was appropriate to do so, was designed to encourage the executive's continued focus on building shareholder value.

As an added benefit to the Company's key management personnel, during fiscal 1997 the Compensation Committee implemented an Executive Deferred Compensation Plan (the "Deferred Plan"). The Deferred Plan allows certain highly compensated employees (including executive officers) to defer payment of a portion of their salary and bonus each year, generally until a date specified by the participant or termination of employment. Amounts deferred pursuant to the Deferred Plan are deemed to accrue interest at an annual rate equal to (a) the simple average of the annual rate paid by ten-year U.S. Treasury notes during each September preceding each plan year with respect to which compensation has been deferred, plus (b) 1.50%. Two named executive officers made salary and bonus deferrals under the Deferred Plan in fiscal 1999.

6

**Stock Incentive Component.** Stock options are granted annually to executive officers. Options may also be granted to other key employees whose present and future contributions are especially important to the Company. All option grants are priced at 100% of market value as of the date of grant. Unless earlier terminated, options expire ten years from the date of grant and generally become exercisable as to half of the shares granted two years after the date of grant and fully exercisable five years after the date of grant. In May 1999, the Committee also awarded additional grants of stock options to Messrs. Albrecht and Boel in connection with the officers becoming leaders of the Electronics and Industrial segments.

In valuing grants, the Committee values stock option grants at 50% of the exercise price. This valuation method is recommended by the Committee's independent consultant because it reflects the average discounted value of the actual gains produced by options granted by U.S. industrial firms over the past several decades. The Committee favors the simplicity of this 50% estimate and believes it to be as good a predictor of the actual gains and costs of an option grant as other methods.

The Company's stock option plans permit optionees who earn more than \$100,000 per year to elect to defer receipt of option shares upon exercise of an option and payment of the applicable exercise price, thereby allowing such optionees an opportunity to defer the taxable income attributable to the option exercise if they so choose. Throughout the deferral period, the deferred shares are credited with "deemed dividends" at the same rate as dividends paid on Company Common Stock. At the end of the deferral period, such accumulated cash dividend equivalent amounts are converted into shares of Common Stock and distributed to the optionee with the shares of Common Stock issued to settle the optionee's deferred share account. During 1999, two executive officers deferred receipt of option shares under this program, including Richard G. Sim, the Company's Chief Executive Officer, who deferred receipt of 47,245 shares.

**Key Measurement Criteria for Bonuses.** Bonus payments are made to each executive officer based upon the degree of achievement of the year's financial objectives. An executive may receive more, or less, than the target bonus based on actual business results.

Each executive responsible for a business unit (or multiple business units) is measured principally by the performance of that unit (or those units). The measuring index utilized is "Combined Management Measure" ("CMM"), which is unit operating profit before amortization less a charge based upon the net assets employed by the unit. In fiscal 1999, CMM constituted 80% of the bonus measurement for such executives. Twenty percent of such executive's respective bonuses paid for fiscal 1999 was based on the Company's "Shareholder Value Generated" ("SVG"), which is operating profit before amortization less a charge for assets employed, and on earnings per share ("EPS") for the period, each weighted equally. For all business unit executives, bonuses for the fiscal year ended August 31, 1999 ranged from 0 to 200% of their target bonuses.

Company executives not in charge of business units receive bonus payments based upon the performance of the Company as a whole. For fiscal 1999, 50% of each such executive's bonus was based on the Company's SVG and 50% on the Company's EPS for the period. For the fiscal year ended August 31, 1999, bonuses for this group equaled 20% of the executives' targeted bonuses.

**Chief Executive Officer Compensation.** Assisted by competitive data provided by the Committee's independent consultant, the Committee established a total compensation value of approximately \$2,600,000 for the Chief Executive Officer position. Based on this benchmark and the compensation philosophy described above for executive officers generally, the Committee concluded that the total

compensation opportunity for Mr. Sim should consist of a salary of \$700,000 (approximately 95% of the market median), a target bonus of \$600,000 (70% of the market median) and a stock option grant valued at approximately \$1,385,950 (100,000 shares valued at 50% of the exercise price).

7

Mr. Sim's fiscal 1999 bonus was based on Company performance, 50% of which was measured by SVG and 50% by EPS. Mr. Sim's fiscal 1999 bonus of \$120,000, which represents 20% of his target bonus, reflects attainment of 81% of the Company's SVG target and 93% of the Company's EPS target.

Tax Deductibility of Executive Compensation. Section 162(m) of the Internal Revenue Code limits the Company's federal income tax deduction to \$1,000,000 per year for compensation paid to its chief executive officer or any of the other executive officers named in the summary compensation table of this Proxy Statement. Performance-based compensation is not, however, subject to the deduction limit, provided certain requirements of Section 162(m) are satisfied. The Company believes that its stock plans comply with the final Section 162(m) regulations adopted by the Internal Revenue Service. In order to preserve the deductibility of performance-based compensation, the Company will generally seek to comply with Section 162(m) of the Internal Revenue Code to the extent such compliance is practicable and in the best interests of the Company and its shareholders.

Richard A. Kashnow (Chairman)  
 H. Richard Crowther  
 Jack L. Heckel  
 L. Dennis Kozlowski  
 John J. McDonough

Summary Compensation Table

The following table sets forth compensation awarded to, earned by or paid to the Company's Chief Executive Officer and each of the Company's other four most highly compensated executive officers who were serving as executive officers during fiscal 1999 for services rendered to the Company and its subsidiaries ("named executive officers"). Also included in the table is comparable compensation information for those individuals for fiscal years 1998 and 1997.

<TABLE>  
 <CAPTION>

Name and Principal Position	Annual Compensation			Other Annual Compensation (1)	Long-Term Compensation Awards	
	Year	Salary	Bonus		Securities Underlying Options/ SARs (#) (2)	All Other Compensation (\$) (3)
Richard G. Sim Chairman, President and Chief Executive Officer.....	1999	662,977	120,000	-0-	100,000	18,640
Chairman, President and Chief Executive Officer.....	1998	491,724	611,250	-0-	50,000	17,840
Chairman, President and Chief Executive Officer.....	1997	433,000	372,000	-0-	72,000	18,190
William J. Albrecht Senior Vice President -- Electronics (4)....	1999	290,964	75,600	5,796	90,000	17,720
Senior Vice President of Engineered Solutions.....	1998	227,692	229,200 (5)	-0-	14,800	16,920
Senior Vice President of Engineered Solutions.....	1997	218,330	219,120	-0-	25,600	17,271

</TABLE>

8

<TABLE>  
 <CAPTION>

	Annual Compensation				Long-Term Compensation Awards	
					Securities Underlying	All Other

Name and Principal Position	Year	Salary	Bonus	Other Annual Compensation(1)	Options/ SARs (#) (2)	Compensation (\$ (3)
<S>	<C>	<C>	<C>	<C>	<C>	<C>
Robert C. Arzbaecher Senior Vice President and Chief Financial Officer(6).....	1999	263,073 (6)	30,000 (7)	7,498	30,000	11,761
Vice President and Chief Financial Officer.....	1998	189,231 (6)	163,000 (7)	3,787	13,200	10,961
Vice President and Chief Financial Officer.....	1997	175,834 (6)	120,000 (7)	389	18,200	11,311
Gustav H.P. Boel Senior Vice President-- Industrial(8).....	1999	243,078	155,000	-0-	64,000	20,581
Vice President; President of Enerpac..	1998	191,442	180,000	-0-	13,200	19,781
Vice President; President of Enerpac..	1997	193,334	24,000	-0-	20,000	14,275
Philip T. Burkart(9) Senior Vice President; Co-President of Enclosure Products and Systems.....	1999	252,305 (10)	144,073 (10)	12,737	26,000	27,700
Senior Vice President; President of Technical Environments and Enclosures.....	1998	228,462 (10)	39,120 (10)	8,095	24,800	13,224
Vice President; President of Wright Line Inc.....	1997	173,000 (10)	122,275 (10)	814	20,000	13,574

</TABLE>

- -----

- (1) Consists entirely of interest paid on the Deferred Plan.
- (2) Consists entirely of stock options.
- (3) The 1999 amounts represent: (a) the Company's Savings Plan matching contributions as follows: Mr. Sim--\$2,625, Mr. Albrecht--\$2,625, Mr. Arzbaecher--\$2,625, Mr. Boel--\$2,625 and Mr. Burkart--0; (b) Company allocations under the Savings Plan as follows: Mr. Sim--\$4,800, Mr. Albrecht--\$4,800, Mr. Arzbaecher--\$4,800, Mr. Boel--\$4,800 and Mr. Burkart--0; and (c) premiums paid by the Company for split-dollar life insurance as follows: Mr. Sim--\$11,215, Mr. Albrecht--\$10,295, Mr. Arzbaecher--\$4,336, Mr. Boel--\$13,156 and Mr. Burkart--\$6,599. In addition, Mr. Burkart's 1999 amount includes \$10,769 of severance payments related to his resignation in August 1999, and \$10,332 of moving expenses paid for by the Company.
- (4) Effective November 3, 1998, Mr. Albrecht's title was changed to Senior Vice President and in May 1999, Mr. Albrecht became Senior Vice President--Electronics.
- (5) 1998 includes \$114,708 of bonus, payment of which has been deferred pursuant to the Applied Power Inc. Executive Deferred Compensation Plan (the "Deferred Plan").

9

- (6) Effective November 3, 1998, Mr. Arzbaecher was promoted to the office of Senior Vice President and Chief Financial Officer.
- (7) 1999 includes \$26,307 of salary and \$7,500 of bonus, payment of which has been deferred pursuant to the Deferred Plan.  
1998 includes \$18,923 of salary and \$40,750 of bonus, payment of which has been deferred pursuant to the Deferred Plan.  
1997 includes \$15,600 of salary and \$30,000 of bonus, payment of which has been deferred pursuant to the Deferred Plan.
- (8) Effective November 3, 1998, Mr. Boel's title was changed to Vice President and in May 1999, Mr. Boel became Senior Vice President--Industrial.
- (9) Mr. Burkart resigned in August 1999.
- (10) 1999 includes \$54,461 of salary, payment of which has been deferred pursuant to the Deferred Plan.  
1998 includes \$45,692 of salary and \$19,580 of bonus, payment of which has been deferred pursuant to the Deferred Plan.  
1997 includes \$32,954 of salary and \$61,137 of bonus, payment of which has been deferred pursuant to the Deferred Plan.

#### Option/SAR Grants in Last Fiscal Year

The following table sets forth information concerning stock option grants during the last fiscal year to the named executive officers. No stock appreciation rights ("SARs") were granted in fiscal 1999.

<TABLE>

<CAPTION>

Individual Grants

Name	Number of Securities Underlying Options/SARs Granted(#)	Percent of Total Options/SARs Granted to Employees in Fiscal Year(1)	Exercise Price (\$/Sh)	Expiration Date(2)	Potential Realizable Value at Assumed Annual Rates of Stock Price Appreciation for Option Term(3)	
					5%(\$)	10%(\$)
<S>	<C>	<C>	<C>	<C>	<C>	<C>
Richard G. Sim.....	100,000	15.5%	27.719	11/03/08	\$1,743,200	\$4,417,600
William J. Albrecht.....	30,000	4.6%	27.719	11/03/08	522,960	1,325,280
	60,000	9.3%	24.6875	06/01/09	931,550	2,360,731
Robert C. Arzbaecher....	30,000	4.6%	27.719	11/03/08	522,960	1,325,280
Gustav H.P. Boel.....	24,000	3.7%	27.719	11/03/08	418,376	1,060,247
	40,000	6.2%	24.6875	06/01/09	621,033	1,573,821
Philip T. Burkart(4)....	26,000	4.0%	27.719	--(4)	--(4)	--(4)

</TABLE>

- (1) Based on stock option grants for an aggregate of 646,230 shares made to all employees during the fiscal year ended August 31, 1999.
- (2) Unless earlier terminated, options expire ten years from the date of grant and generally become exercisable as to half of the shares granted two years after the date of grant and fully exercisable five years after the date of grant. In the event of a change-in-control of the Company, the Compensation Committee may either provide for equivalent substitute options to be granted to the optionees or a cash-out of the options based on the highest fair market value per share of Company Common Stock during the 60-day period

immediately preceding the change-in-control. Optionees who earn more than \$100,000 per year may elect to defer receipt of option shares upon exercise of an option. Throughout the deferral period, the deferred shares are credited with "deemed dividends" at the same rate as dividends paid on Company Common Stock. At the end of the deferral period, such accumulated cash dividend equivalent amounts are converted into shares of Common Stock and distributed with the shares of Common Stock issued to settle the optionee's deferred share account.

- (3) The dollar amounts under these columns are the result of calculations at the 5% and 10% appreciation rates set by the Securities and Exchange Commission and are not intended to forecast possible future appreciation, if any, of the Common Stock price.
- (4) Mr. Burkart resigned in August 1999, and as a result, this unvested stock option grant was canceled.

Aggregated Option/SAR Exercises in Last Fiscal Year and Fiscal Year-End Option/SAR Values

The following table sets forth information for each of the named executive officers concerning options exercised during fiscal 1999 and the number and value of stock options outstanding at the end of the fiscal year. No SARs are outstanding.

<TABLE>  
<CAPTION>

Name	Shares Acquired on Exercise (#)	Value Realized (\$)	Number of Securities Underlying Unexercised Options/SARs at Fiscal Year-End(1)		Value of Unexercised In-the-Money Options/SARs at Fiscal Year-End(\$)(2)	
			Exer-cisable	Unexer-cisable(1)	Exer-cisable	Unexer-cisable(1)
<S>	<C>	<C>	<C>	<C>	<C>	<C>
Richard G. Sim.....	68,000(3)	1,498,122	875,342	239,100	\$18,426,193	\$1,603,700
William J. Albrecht.....	12,000(4)	256,124	166,750	132,400	\$3,433,166	\$845,030
Robert C. Arzbaecher....	10,000(5)	188,427	49,400	71,600	\$913,025	\$538,768
Gustav H.P. Boel.....	--	--	34,500	97,700	\$595,906	\$593,213
Philip T. Burkart.....	--	--	28,150	0(6)	\$462,111	0(6)

</TABLE>

- (1) Represents unvested options at the end of fiscal 1999.
- (2) Based on the August 31, 1999, \$30.625 closing price of the Common Stock on the New York Stock Exchange at the end of the fiscal year.
- (3) Options exercised for 68,000 shares under the Company's option deferral program. In connection therewith, Mr. Sim attested to the ownership of 20,755 shares of Common Stock in lieu of delivering such shares in payment

- of the option exercise price and has been allocated 47,245 deferred shares of Common Stock.
- (4) Options exercised for 12,000 shares under the Company's option deferral program. In connection therewith, Mr. Albrecht attested to the ownership of 3,964 shares of Common Stock in lieu of delivering such shares in payment of the option exercise price and has been allocated 8,036 deferred shares of Common Stock.
  - (5) In connection with the exercise of 10,000 option shares, Mr. Arzbaeher attested to the ownership of 2,956 shares of Company Common Stock in lieu of delivering such shares in payment of the option exercise price and received 7,044 shares of Company Common Stock.
  - (6) Mr. Burkart resigned in August 1999 and 75,800 unvested options were canceled.

11

#### Performance Graph

The following graph shows the cumulative total shareholder return on the Common Stock during the preceding five fiscal years as compared to the returns on the Standard & Poor's 500 Stock Index and the Standard & Poor's Diversified Manufacturing Index. The graph assumes that \$100 was invested on August 31, 1994 in the Common Stock and each index and that all dividends were reinvested.

[Performance Graph Appears Here]

<TABLE>  
<CAPTION>

	1994	1995	1996	1997	1998	1999
	----	----	----	----	----	----
<S>	<C>	<C>	<C>	<C>	<C>	<C>
APPLIED POWER.....	\$100	\$150	\$136	\$289	\$226	\$279
S&P 500 INDEX.....	100	121	144	203	219	307
S&P DIV. MFG. INDEX.....	100	131	162	230	203	337

</TABLE>

12

#### Employment Agreement and Change-In-Control Arrangements

The Company entered into an agreement with Richard G. Sim in May 1994 which superseded his employment agreement originally entered into in July 1985. The agreement provides that if Mr. Sim's employment with the Company is terminated as a result of his death or permanent disability, he or his beneficiary will receive his then current salary for a period of one year following such termination and a pro rata portion of any bonus award earned for the fiscal year in which such termination occurs. During the term of the agreement, the Company must maintain Mr. Sim's coverage under its present long-term disability benefit plan or a substantially similar plan providing at least comparable benefits. In the event that Mr. Sim qualifies for a long-term disability benefit under such plan, the Company will supplement any plan benefit payable to Mr. Sim to the extent necessary to provide a total long-term disability benefit payment that is equal to 30% of his then base pay. Such supplemental benefit will be provided at no cost to Mr. Sim.

The Deferred Plan and certain of the Company's stock option plans contain provisions that would be triggered by a change-in-control of the Company. Under the Deferred Plan, a change-in-control would result in immediate distribution of all deferred amounts as soon as administratively practicable after the date of the change-in-control. The 1996 Stock Option Plan permits the Compensation Committee to either provide for equivalent substitute options to be granted to the optionees upon a change-in-control or the cash-out of options previously granted under such plan based on the highest fair market value per share of Company Common Stock during the 60-day period immediately preceding the change-in-control. The 1990 Stock Option Plan provides for acceleration of vesting in the event of a change-in-control. Finally, the stock option deferral programs which are part of each stock option plan maintained by the Company require distribution of all deferred shares as soon as administratively practicable after the date of a change-in-control.

In October 1999, the Company entered into a change in control agreement with Mr. G. Boel and certain other employees of its Industrial segment providing for a payment of up to 18 months salary and bonus after a triggering event and a change in control of the Company.

#### OTHER INFORMATION

##### Section 16(a) Beneficial Ownership Reporting Compliance

Pursuant to Section 16(a) of the Securities Exchange Act of 1934, the Company's directors, executive officers and persons who beneficially own 10% or more of the Common Stock are required to report their initial ownership of

Common Stock and subsequent changes in that ownership to the Securities and Exchange Commission and the New York Stock Exchange. Specific due dates for those reports have been established and the Company is required to disclose in this Proxy Statement any failure to file by those due dates during fiscal 1999. Based upon a review of such reports furnished to the Company, or written representations that no reports were required, the Company believes that all of those filing requirements were satisfied with respect to fiscal 1999 except for an inadvertent late reporting of a grant of 1999 options to Messrs. Albrecht and Boel and an inadvertent late reporting of a stock option exercise by Mr. Albrecht in connection with which he deferred receipt of certain shares received upon such exercise.

#### Independent Public Accountants

On November 3, 1997, the Audit Committee of the Board of Directors recommended the replacement of Deloitte & Touche LLP with Coopers & Lybrand LLP (now PricewaterhouseCoopers LLP) as the Company's independent public accountants. On November 4, 1997, the Board of Directors of the Company accepted and approved the Audit Committee's recommendation. On the same day, Deloitte & Touche LLP was notified of its

13

dismissal and PricewaterhouseCoopers LLP was notified of its engagement. Through November 4, 1997, there were no disagreements with Deloitte & Touche LLP on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of Deloitte & Touche LLP, would have caused that firm to make reference to the subject matter of the disagreement in connection with its report. Deloitte & Touche LLP's report on the Company's financial statements for 1997 fiscal years contained no adverse opinion or disclaimer of opinion and was not qualified or modified as to uncertainty, audit scope, or accounting principles.

The Company expects that representatives of PricewaterhouseCoopers LLP will be present at the Annual Meeting and available to respond to appropriate questions and make a statement if desired.

#### Shareholder Proposals

Shareholder proposals must be received by the Company no later than August 12, 2000 in order to be considered for inclusion in the Company's annual meeting proxy statement next year. Shareholder proposals not intended to be included in the Company's annual meeting proxy statement next year must be received by the Company no later than October 26, 2000 to be considered timely.

#### Additional Matters

In the event that a shareholder who requested that the agenda for the Annual Meeting and this Proxy Statement include a proposal requesting the Board of Directors to take the steps necessary to adopt cumulative voting in the election of directors, and who proposed that management present a report on the advantages of confidential voting and shareholder voting on auditors, properly presents the proposals at the Annual Meeting, it is intended that proxies will be voted with discretionary authority against such proposals. Otherwise, management is not aware of any matters which will be presented for action at the Annual Meeting other than the election of directors. If other matters do come before the Annual Meeting, including any matter as to which the Company did not receive notice by October 26, 1999 and any shareholder proposal omitted from this Proxy Statement pursuant to applicable rules of the Securities and Exchange Commission, it is intended that proxies will be voted in accordance with the judgment of the person or persons exercising the authority conferred thereby.

By Order of the Board of Directors

Anthony W. Asmuth III  
Secretary

Milwaukee, Wisconsin  
December 10, 1999

It is important that proxies be returned promptly. Therefore, whether or not you expect to attend the Annual Meeting in person, shareholders are requested to complete, date, sign and return their proxies as soon as possible.

A copy (without exhibits) of the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1999, as filed with the Securities and Exchange Commission, has been provided with this Proxy Statement. Additional copies of the Form 10-K are available, free of charge, upon request directed to Robert C. Arzbaeher, Senior Vice President and Chief Financial Officer, Applied Power Inc., P.O. Box 325, Milwaukee, Wisconsin 53201.

APPLIED POWER INC.  
 ANNUAL MEETING OF SHAREHOLDERS - JANUARY 12, 2000  
 P R O X Y  
 CLASS A COMMON STOCK  
 THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

(Continued from Reverse Side)

APPLIED POWER INC. 2000 ANNUAL MEETING

<TABLE>				
<S>	<C>	<C>	<C>	<C>
1. Election of Directors:	1 - H. RICHARD CROWTHER	4 - L. DENNIS KOZLOWSKI	<input type="checkbox"/> FOR all nominees	<input type="checkbox"/> WITHHOLD
to	2 - JACK L. HECKEL	5 - JOHN J. MCDONOUGH	listed to the left	AUTHORITY
all	3 - RICHARD A. KASHNOW	6 - RICHARD G. SIM	(except as specified	vote for
listed to			below).	nominees
				the left.

</TABLE>  
 (INSTRUCTION: To withhold authority to vote for any individual nominee, write the number(s) of the nominee(s) in the box provided to the right). \_\_\_\_\_

2. In their discretion, upon such other business as may properly come before the Meeting or any adjournment thereof;

all as set out in the Notice and Proxy Statement relating to the Meeting, receipt of which is hereby acknowledged.

Check appropriate box Date \_\_\_\_\_ NO. OF SHARES

Indicate changes below:

Address Change?  Name Change?  [ \_\_\_\_\_ ]

SIGNATURE(S) IN BOX  
 PLEASE SIGN PERSONALLY AS NAME APPEARS AT LEFT. When signing as attorney, executor, administrator, personal representative, trustee or guardian, give full title as such. If signer is a corporation, sign full corporate name by duly authorized officer. If stock is held in the name of two or more persons, all should sign.

-----  
 APPLIED POWER INC.  
 ANNUAL MEETING OF SHAREHOLDERS - JANUARY 12, 2000  
 P R O X Y  
 CLASS A COMMON STOCK  
 THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

RICHARD G. SIM and ROBERT C. ARZBAECHER, and each of them, are hereby authorized as Proxies, with full power of substitution, to represent and vote the Class A Common Stock of the undersigned at the Annual Meeting of Shareholders of Applied Power Inc., a Wisconsin corporation, to be held on Friday, January 8, 1999, or any adjournment thereof, with like effect as if the undersigned were personally present and voting, upon the matters indicated on the reverse side of this card.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER SPECIFIED HEREIN BY THE UNDERSIGNED SHAREHOLDER. IF NO SPECIFICATION IS MADE, THIS PROXY WILL BE VOTED FOR PROPOSAL 1.

IMPORTANT - THIS PROXY MUST BE SIGNED AND DATED ON THE REVERSE SIDE.

(Continued on Reverse Side)